

VISIBILITY

Ariba Spend Visibility™ 9r1



WHY UPGRADE?

As the needs of your organization continue to evolve in today's changing business environment, sourcing professionals like you are under increasing pressure to reach higher savings goals with fewer resources. But how do you go about increasing your savings while decreasing your costs?

Ariba has the answer. Our latest and most comprehensive release yet—version 9r1—represents more than four years of innovation by 300 engineers. 9r1 allows you to extend your spend management coverage so you can manage more spend than ever before on a common platform—resulting in a reduced total cost of ownership.

Only Ariba Spend Visibility 9r1 delivers continuous innovation with more than 300 new tested features and functionality for increased coverage and lower TCO. Why should you upgrade? Ariba's 9r1 will allow your organization to:

- Extend your spend management coverage through improved visibility to identify opportunities and extended category coverage in sourcing and procurement
- Reduce your total cost of ownership due to simpler data management and an infrastructure that allows end users to configure the solution instead of costly IT customizations
- Increase user adoption thanks to a new-and-improved user interface that is easier to use and consistent across applications

Ariba's Education and Change Management team can help you prepare for the end user impacts of the upgrade by building training and communication tools that will help your organization to quickly adopt the updated features and functions.

Learn more about how upgrading to Ariba 9r1 can help your organization today. Visit the Ariba 9r1 webpage at <http://www.ariba.com/solutions/9r1> to find out what's new.

UPGRADE BENEFITS

Ariba 9r1 Delivers:

- Battle-tested functionality
- Enhanced user interface
- Suite-wide common platform
- More configuration; less customization
- Low TCO
- Optional upgrade services

Ariba Spend Visibility 9r1

Enhancements include:

- Opportunity Search
- Custom materialized views
- Scheduled/background reports
- Enrichment feedback
- Custom class taxonomies
- Improved dashboard flexibility
- Passive compliance
- Schema switch
- Multi-lingual UNSPSC
- Russian language interface

WHAT'S NEW IN SPEND VISIBILITY IN 9R1?

Ariba Spend Visibility 9r1 vastly improves our customers' ability to manage their spend visibility program and identify savings opportunities in order to bring more spend under management. When coupled with Ariba Contract Management™ 9r1, the release also improves your ability to monitor compliance through Passive Compliance functionality that permits on- vs. off-contract spend analysis.

Other 9r1 enhancements include:

- Performance improvements
 - Customized materialized views, which allow you to optimize the Ariba Analysis™ tool based on your data and analysis
 - Scheduled reports that can be run and distributed in the background or 'offline'
- Administrative enhancements
 - Schema switch administrative tools that enable you to make development to production updates more quickly and seamlessly
 - Dashboard push flexibility, which permits you to update your users' dashboards when necessary
- Opportunity Search is an alternative, aggregate reporting view that allows you to identify savings opportunities faster
- Custom class taxonomies allow you to go much deeper than the UNSPSC taxonomy allows to address the specific commodity requirements of your organization
- Enrichment feedback in Ariba Analysis for customers who also use the Ariba Data Enrichment™ tool to identify incorrect enrichment results

- Multi-lingual UNSPSC plus Russian language interface to further enhance your global Spend Visibility rollout

HOW DO I UPGRADE?

Upgrading software is not always a simple task, and Ariba understands the challenges that you face. In an effort to make upgrading to 9r1 as fast and seamless as possible, Ariba has gone to great lengths to make the technology and upgrade process flexible—allowing you to upgrade in a fashion that makes the most sense for your organization. Flexible hosting options also exist—providing you with the option to host the software behind your firewall, leverage a third-party hosting service, or have Ariba host for you.

Most important, Ariba is there to assist you in your upgrade effort. Your team can lead the upgrade effort with Ariba's support or, if you prefer, Ariba will guide your team through the entire process. Offering everything from simple diagnostics and assessments in order to help you plan, to comprehensive professional services addressing every aspect of your upgrade, Ariba has a stake in your success and will partner with you to ensure your upgrade is an organizational win.

For more information on Ariba services available to assure your upgrade is successful, contact your Account Executive or email UpgradeServices_Questions@ariba.com.

ABOUT ARIBA, INC.

Ariba, Inc. is the leading provider of spend management solutions to help companies realize rapid and sustainable bottom line results. Successful companies around the world in every industry use Ariba Spend Management™ software and services. Ariba can be contacted in the U.S. at 1.650.390.1000 or at <http://www.ariba.com>.

Ariba Inc.

Worldwide Headquarters

807 11th Avenue

Sunnyvale, CA 94089

Toll-free (USA): 1 866 772 7422

Outside USA: +1 650 390 1000

www.ariba.com



© Copyright 2008 Ariba, Inc. All rights reserved.

Ariba is SAS 70 Type II certified (hosting facilities). Ariba's applications are also WebTrust certified. WebTrust is a stringent certification developed jointly by the American Institute of Certified Public Accountants (AICPA) and the Canadian Institute of Chartered Accountants (CICA) for use in e-commerce.