

PROCUREMENT AND EXPENSE

ARIBA CATEGORY PROCUREMENT™ 9r1



WHY UPGRADE?

As the needs of your organization continue to evolve in today's changing business environment, procurement professionals like you are under increasing pressure to reach higher savings goals with fewer resources. But how do you go about increasing your savings while decreasing your costs?

Ariba has the answer. Our latest and most comprehensive release yet—version 9r1—represents more than four years of innovation by 300 engineers. 9r1 allows you to extend your spend management coverage so you can manage more spend than ever before on a common platform—resulting in a reduced total cost of ownership.

Only Ariba Category Procurement 9r1 delivers continuous innovation with hundreds of new tested features and functionality for increased coverage and lower TCO. Why should you upgrade? Ariba's 9r1 will allow your organization to:

- Reduce your total cost of ownership due to simpler data management and an infrastructure that allows end users to configure the solution instead of costly IT customizations
- More easily execute events with improved content and event management
- Improve the supplier experience, through improved bidding functionality
- Increase user adoption thanks to a new-and-improved user interface that is easier to use, consistent across applications, and includes online video tutorials
- Drive procurement services activity with pipeline definition and resource assignment
- Demonstrate the value of your efforts by tracking services procurement savings across the lifecycle, from estimated savings targets to fully realized savings

Ariba's Education and Change Management team can help you prepare for the end user impacts of the upgrade by building training and communication tools that will help your organization to quickly adopt the updated features and functions.

WHAT'S NEW IN ARIBA CATEGORY PROCUREMENT IN 9R1?

Ariba Category Procurement (ACP) 9r1 incorporates proven capabilities on a single platform, delivering improved usability and configurability to help your organization achieve the next level of procurement success. The release vastly improves our customers'

UPGRADE BENEFITS

Ariba 9r1 Delivers:

- Battle-tested functionality
- Enhanced user interface
- Suite-wide common platform
- More configuration; less customization
- Low TCO
- Optional upgrade services

Ariba Category Procurement enhancements include:

Increased user productivity

- All changes made via the UI for Category Definitions can be exported
- Can automatically create expense line items for requisitions
- Reduced customization with field configurations
- Milestone "Itemizations" can be created UI vs. ad hoc
- Can now assign permissions to a group

Increased supplier collaboration and management

- Suppliers can view their ranking, which ideally drives additional competitiveness and cost savings for the requestor
- Suppliers have the option to flip or not flip POs on the Ariba Supplier Network to enter expenses for the contractors
- Contractor survey expands contractor management functionality
- To control co-employment risks, on-site suppliers can be tracked for duration of their work duration

ability to manage their category procurement activities and bring more spend under management.

- **Supplier-facing bid ranking** - items can be configured to show ranking or bidding amount of different proposals across all suppliers in the collaboration process
- **Category definition export** - now possible (a CDF controls the attributes and behavior of a group of related items)
- **Expense sheet entry and invoicing** - suppliers no longer have to flip PO on the Ariba Supplier Network to enter expenses for contractors
- **Contractor survey** - supervisors can give feedback to the contractors they have employed via the user interface
- **Do not hire** - ability to indicate that a contractor is marked; no hiring for future opportunities. The contractor manager will put a contractor on the blacklist through Ariba Buyer Administrator (ABA).
- **Work duration tracking** - the number of consecutive days a contractor has been onsite is now calculated and "good sit days" (number of days a contractor must not work before resuming work) can be configured
- **Milestone itemization** - can itemize milestones from a filtered catalog view of existing items
- **Auto-create expense line item** - radio button that allows for an additional expense line to be automatically added for the requisition; Requestor can specify the expense amount per labor line item.
- **Visibility and edit-ability conditions** - used to be permission-based. Now you can define condition based on groups. Note: Permission-based conditions may be deprecated in a future release.
- **New format for category drivers** - ordering attributes replaced by custom enumeration fields. New Administration UI to create/modify custom category drivers.

- **Contractor dropdown** – A supplier can now reuse a contractor's from one proposal to another

For more comprehensive information on 9r1 capabilities, please visit <http://www.ariba.com/solutions/9r1>.

HOW DO I UPGRADE?

Upgrading software is not always a simple task, and Ariba understands the challenges that you face. In an effort to make upgrading to 9r1 as fast and seamless as possible, Ariba has gone to great lengths to make the technology and upgrade process flexible—allowing you to upgrade in a fashion that makes the most sense for your organization. Flexible hosting options also exist—providing you with the option to host the software behind your firewall, leverage a third-party hosting service, or have Ariba host for you.

Most important, Ariba is there to assist you in your upgrade effort. Your team can lead the upgrade effort with Ariba's support or, if you prefer, Ariba will guide your team through the entire process. Offering everything from simple diagnostics and assessments in order to help you plan to comprehensive professional services addressing every aspect of your upgrade, Ariba has a stake in your success and will partner with you to ensure your upgrade is an organizational win.

For more information on Ariba services available to assure your upgrade is successful, contact your Account Executive or e-mail UpgradeServices_Questions@ariba.com.

ABOUT ARIBA, INC.

Ariba, Inc. is the leading provider of spend management solutions to help companies realize rapid and sustainable bottom line results. Successful companies around the world in every industry use Ariba Spend Management™ software and services. Ariba can be contacted in the U.S. at 1.650.390.1000 or at <http://www.ariba.com>.

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