

SOURCING

Ariba Sourcing™ 9R1



WHY UPGRADE?

As the needs of your organization continue to evolve in today's changing business environment, sourcing professionals like you are under increasing pressure to reach higher savings goals with fewer resources. But how do you go about increasing your savings while decreasing your costs?

Ariba has the answer. Our latest and most comprehensive release yet—version 9r1—represents more than four years of innovation by 300 engineers. 9r1 allows you to extend your spend management coverage so you can manage more spend than ever before on a common platform—resulting in a reduced total cost of ownership.

Only Ariba Sourcing 9r1 delivers continuous innovation with more than 300 new tested features and functionality for increased coverage and lower TCO. Why should you upgrade? Ariba's 9r1 will allow your organization to:

- Extend your spend management coverage by addressing more complex categories of spend
- Reduce your total cost of ownership due to simpler data management and an infrastructure that allows end users to configure the solution instead of costly IT customizations
- More easily execute events with improved content and event management
- Improve the supplier experience, through improved bidding functionality
- Increase user adoption thanks to a new-and-improved user interface that is easier to use, consistent across applications, and includes online video tutorials
- Drive sourcing activity with pipeline definition and resource assignment
- Demonstrate the value of your efforts by tracking sourcing savings across the lifecycle, from estimated savings targets to fully realized savings

Ariba's Education and Change Management team can help you prepare for the end user impacts of the upgrade by building training and communication tools that will help your organization to quickly adopt the updated features and functions.

UPGRADE BENEFITS

Ariba 9r1 Delivers:

- Battle-tested functionality
- Enhanced user interface
- Suite-wide common platform
- More configuration; less customization
- Low TCO
- Optional upgrade services

Ariba Sourcing 9r1

Enhancements include:

- Event Content - HTML, Access Control
- Sourcing Support Desk integration
- 5,000 line items supported per event
- Addition of Russian and Traditional Chinese for UI
- Savings Pipeline and Tracking
- Integrated library and search
- Supplier Profile synchronization and scoring
- Supplier Console Preview – one click to view as supplier
- Multiple formulas per line item
- Item Definition Templates
- Configurable Bidding UI
- Single Install for Ariba Sourcing, Ariba Analysis, and Category Management
- Video Tutorials

WHAT'S NEW IN SOURCING IN 9R1?

Ariba Sourcing 9r1 incorporates proven capabilities on a single platform, delivering improved usability and configurability to help your organization achieve the next level of sourcing program results. The release vastly improves our customers' ability to manage their sourcing activities and bring more spend under management.

- Address complex categories with support for up to 5,000 line items, improved post-bid optimization, event-level formulas, and improved bundling capabilities
- Improved security and administration with forced password changes, sealed envelope bidding, reactivation of deleted users, improved user and supplier search, and template versioning
- Lower total cost of ownership with a single installation for sourcing, analysis, and workflow capabilities and vastly improved configurability—eliminating many costly customizations
- Enhanced Sourcing content management that includes HTML formatting, an improved Sourcing library, and supplier-specific attachments
- Supplier bidding enhancements allow suppliers to click a button to take the lead, provide a single page for submitting RFI/RFP responses, and offer video tutorials on bidding
- Event management improvements include full run-time editing capability, an improved bid graph, and single page review of RFX info and line item responses
- The Savings Pipeline and Tracking option allows you to better plan sourcing activities and document your organization's contribution to the bottom line

For more comprehensive information on 9r1 capabilities, please visit

<http://www.ariba.com/solutions/9r1>.

HOW DO I UPGRADE?

Upgrading software is not always a simple task, and Ariba understands the challenges that you face. In an effort to make upgrading to 9r1 as fast and seamless as possible, Ariba has gone to great lengths to make the technology and upgrade process flexible—allowing you to upgrade in a fashion that makes the most sense for your organization. Flexible hosting options also exist—providing you with the option to host the software behind your firewall, leverage a third-party hosting service, or have Ariba host for you.

Most important, Ariba is there to assist you in your upgrade effort. Your team can lead the upgrade effort with Ariba's support or, if you prefer, Ariba will guide your team through the entire process. Offering everything from simple diagnostics and assessments in order to help you plan, to comprehensive professional services addressing every aspect of your upgrade, Ariba has a stake in your success and will partner with you to ensure your upgrade is an organizational win.

For more information on Ariba services available to assure your upgrade is successful, contact your Account Executive or email UpgradeServices_Questions@ariba.com.

ABOUT ARIBA, INC.

Ariba, Inc. is the leading provider of spend management solutions to help companies realize rapid and sustainable bottom line results. Successful companies around the world in every industry use Ariba Spend Management™ software and services. Ariba can be contacted in the U.S. at 1.650.390.1000 or at <http://www.ariba.com>.

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