

Integrated Solutions and Standardized Processes Automate Payment Approvals and Cycles for \$1.2B in Global Spending

Challenges	Solutions	Results
<ul style="list-style-type: none"> • Optimization of global procure-to-pay process <ul style="list-style-type: none"> • Paper reduction • Prompt supplier payment • Recovering lost discount opportunities • Interoperability with global single instance of SAP 	<ul style="list-style-type: none"> • Deployed Ariba technology to automate procurement of indirect materials <ul style="list-style-type: none"> • Integration with SAP • Implemented paperless invoicing <ul style="list-style-type: none"> • Automated exception handling and approval workflow • Implemented paperless supplier interaction through the Ariba Network with thousands of suppliers 	<ul style="list-style-type: none"> • Global spending under automated management increased from \$708M to \$1.182B • Reduced internal approval time for invoice payment from 14 to <4 days • Reduced number of blocked invoices > seven days from nine percent to five percent • Increased payment discounts from <50 percent to 79 percent (\$300K savings) • Improved days past terms from nine days past terms to two days • Inquiry calls dropped from 700/week to 285/week

Company
Industrial manufacturing company

Profile
Global specialty gas and chemical company

Ariba Commerce Cloud Features
Ariba procurement solutions
Ariba invoicing solutions
Ariba Network for business collaboration
Ariba working capital management solutions
Ariba discount management services

