

Visibility Solutions Consolidate Disparate Data and Lead to £600,000 in Identified Savings

Challenges	Solutions	Results
<ul style="list-style-type: none"> Nearly £3 billion in annual spending More than 20 disparate IT systems world-wide <ul style="list-style-type: none"> Difficulty correlating and consolidating reporting and sourcing data No standardized data format Limited IT resources 	<ul style="list-style-type: none"> Deployed Ariba visibility and analysis technology Enriched and classified 96 percent of spending Custom taxonomy created to classify direct and indirect categories <ul style="list-style-type: none"> Aluminum, logistics, resin, capital equipment, utilities, packaging and freight Ariba services used to accelerate initial opportunity assessment SaaS technology deployment key to accelerating adoption of new product functionality <ul style="list-style-type: none"> Price indexes Embedded market knowledge to prioritize sourcing opportunities 	<ul style="list-style-type: none"> £600,000 in total savings identified: <ul style="list-style-type: none"> £100,000 in office supplies £100,000 in mobile telecommunications £400,000 in savings identified within six months £200,000 in cash savings by managing payment terms Global dashboards <ul style="list-style-type: none"> Eliminated business unit finger pointing Source of trusted data

Company
Rexam

Profile
World's second-largest consumer packaging group

Ariba Commerce Cloud Features
Ariba visibility and analysis solutions
Ariba analysis services

“We are now leveraging Ariba Spend Visibility to collaborate better and to identify more opportunities for 2010.” James Mortimer, Rexam Group Supply Chain Manager. **“We expect to realize even-more savings going forward. Renegotiating and extending payment terms has provided significant cash savings as well.”**

