

Benefits

- **Do more with less** - Maximize the value and ROI of your sourcing negotiations
- **Maximize control** - Proactive compliance across contracts, processes, regulations, and supplier strategies
- **Agility** - Actively control global spend with flexible management and visibility tools
- **Complete commerce** - Consolidate and manage all of your commerce processes

In today's economy, companies need to do more with less and do it faster and more efficiently than ever before. To boost their chances of success in the New Normal, companies are focusing on improving control over all aspects of spend while adapting their organizations and processes to become more agile than ever before. Many are leveraging technology-based solutions to streamline their procurement processes and savings across categories. But many lack the tools needed to proactively drive compliance. And, as a result, half of all negotiated savings never make their way to the bottom line. In addition, legacy processes, systems, and technical resources don't allow them to develop global procurement strategies.

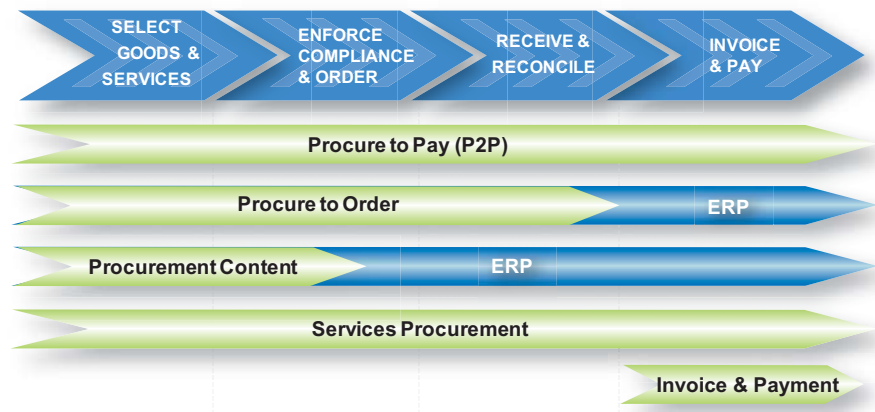
In the face of such daunting challenges, what is a company to do?

Why Ariba Procure-to-Pay

Effective business requires effective tools. When you need to control your business while staying agile, you need flexible tools that allow you to dial up or down the resources you need as you need them to achieve your goals. There are few areas within a company more dynamic than the procure-to-pay process. Yet many companies continue to rely on antiquated methods and infrastructure-heavy solutions to manage it.

There is a better way. A unique Software-as-a-Service (SaaS) solution, Ariba Procure-to-Pay will help you stay flexible where it really counts while ensuring control and compliance between your vendors, contracts, regulations, buyers, and finance organizations. You can scale your resources to dynamically manage suppliers, processes, budgets, approvals, and payments on a global basis. Languages, ERP systems, and business locations are no longer concerns since all you need is a computer connection. And, the processes are secure—currently used by some of the world's largest and most security-conscious companies and government agencies.

Ariba Procure-to-Pay deployment is by configuration versus customization—making it much easier and less resource-intensive to maintain. Delivered at a lower cost than other delivery methods, Ariba Procure-to-Pay comes with best-in-class features that are automatically updated with each new release.



About Ariba, Inc.

Ariba, Inc. is the leading provider of collaborative business commerce solutions. Ariba combines industry-leading software as a service (SaaS) technology to optimize the complete commerce lifecycle with the world's largest web-based community to discover, connect and collaborate with a global network of trading partners and expert capabilities to augment internal resources and skills, delivering everything needed to control costs, minimize risk, improve profits and enhance cash flow and operations – all in a cloud-based environment. Whether you're buying, selling or managing cash, you can do it more efficiently and effectively in the Ariba® Commerce Cloud. More than 1,000 companies, including 94 of the Fortune 100, use Ariba's solutions to drive more efficient inter-enterprise commerce. Why not join them? For more information on Ariba commerce solutions and the results they deliver, visit www.ariba.com.

Features

Technology

- Powerful reporting and management tools to maximize control, efficiency, and agility
- Fast time to value
- Minimal IT burden
- Integrated best practices
- Single location for managing goods and services
- Certified secure technology, with pre-configured interfaces to all major ERPs
- Single, consolidated procurement tool that unifies all ERPs
- Streamlined catalog maintenance
- Pre-enabled content
- Rapid enablement of new suppliers
- Consumer-like shopping cart to select, compare, and buy
- User-customizable dashboards across all aspects of managed commerce
- Flexible global processes, budget checking, and approvals with dynamic purchasing units
- Advanced contract compliance
- Mobile approvals
- Seamless receipt and reconciliation processes

Community

- Access to the Ariba Network, the world's largest network of global trading partners with 300,000 companies
- Effective collaboration between buyers and suppliers and efficient management of the most-difficult purchases

Capabilities

- Skills and best practices delivered via a flexible model that concentrates on delivered ROI
- Category and process expertise to develop and implement a flight plan and full savings realization program
- Training and implementation resources to drive early activity, faster spend throughput, and speed ROI

Ready to Get Started?

More than 300,000 companies—including 94 of the Fortune 100—use Ariba's solutions to manage their commerce activities. Why not join them? To learn more, visit <http://www.ariba.com/solutions/procurement/procuretopay.cfm> or contact your account representative.

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