

PROCURE ARIBA PROCUREMENT



Every step in the spend management process is critical. A great amount of time and energy has been expended to negotiate savings.

Now are you effective in capturing the sourced savings? Are they just good intentions or do you have a holistic methodology for realizing those negotiated savings? Do you have confidence that purchases are with the right supplier, at the right price and with the right approvals?

Obstacles such as inconsistent purchasing processes or hard-to-use ERP systems prevent most companies from optimizing their managed spend and turning negotiated savings into realized savings.

WHY ARIBA PROCUREMENT

DRIVE COMPLIANCE

Right process – Is all of the data being captured? Are correct approvals and other workflow enforced? Reduce maverick spend with a comprehensive, intuitive system.

Right supplier – Is the required or preferred supplier being used? Are all suppliers enabled in the system with catalogs? Strategically, this more affects an individual transaction, but also meeting commitments and negotiating new contracts.

Right price – Is there a valid contract? Have you reached a new tier of pricing that should be reflected? Do the catalogs even have the correct price? Contract compliance should be actively enforced during the requisition process, not post requisition when changes cost time and money.

MAXIMIZE SPEND MANAGED

Many solutions offer a piece of the puzzle. Only Ariba can offer an on-demand solution that allows you to purchase both goods and any type of service. Ariba Procurement can empower your organization to manage more than 90 percent of your indirect spend through:

BENEFITS

Immediate savings by extending ERP

- Positive ROI within months – Self funding
- Fast implementation/Low IT impact with On-Demand
- Demonstrated cost reduction

Drive compliance around process, suppliers and pricing

- Active contract compliance ensures the right pricing during the requisition process
- Total process and approval management from requisition to payment
- Strong user adoption through a single, consumer-like interface

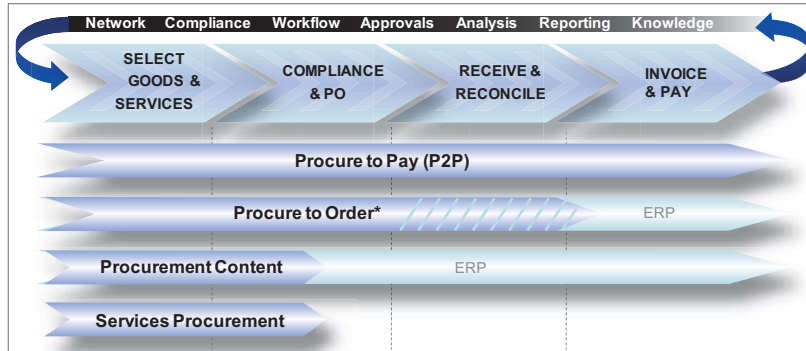
Critical step to total spend management

- Complete coverage of any type of goods and services
- Seamless integration with the world's largest supplier network - 187,000 +
- Integration with the total Ariba Spend Management suite



- Ariba Services Procurement
- The world's largest supplier network
- Maximum user adoption through a consumer-like shopping experience and industry-leading search capabilities
- Catalog hosting and management
- Expanding category coverage with pre-enabled catalogs (Ariba Express Content™)
- Federated Process Control bringing actionable intelligence and centralization to business units by unifying ERP systems
- Integration with the complete Ariba Spend Management suite—from Analysis, Sourcing and Contracts, to Procurement and Payments
- Ariba Services including Sourcing, Category Expertise and Strategic Consulting

Immediate Savings by Extending Your ERP



Ariba Procurement is designed to complement your existing ERP systems. Choose the process solution that will optimize your procurement, and all for a fraction of the time and cost for an ERP upgrade.

- **Procure to Pay** covers the complete P2P cycle from requisition to invoice reconciliation.
- **Procure to Order** does the heavy lifting of order processing and then hands off to ERP for receiving and invoice reconciliation. (Can optionally include the receiving process.)
- **Procurement Content** manages the burdensome task of catalog content along with active contract compliance during requisitioning while your ERP handles the ordering process.
- **Services Procurement** enables the purchase of all services with collaboration, such as temp labor and consulting.

FEATURES

	P2P	P20	Procurement Content
Extend existing ERP by integrating to SAP SRM, Oracle iPro or other cXML systems	✓	✓	✓
Federated Process Control allows you to perform cross realm reporting and contract compliance along with shared catalogs and flexible central administration.	✓	✓	✓
Coverage for Goods and Services - with Ariba Services Procurement , supplier collaboration for services is supported with single UI and sign-on.	✓	✓	✓
Walkup UI™ is easy-to-use and requires minimal training for fast user adoption for goods and services.	✓	✓	✓
Single sign-on simplifies navigation no matter where you are in the application or the Ariba Spend Management Suite.	✓	✓	✓
On-Demand (SaaS) delivery provides fast implementation and no cost, hassle-free upgrades.	✓	✓	✓
Catalog Management Services offloads the burden of creation, cleaning and maintenance of supplier catalog content.	✓	✓	✓
Powerful Search Engine includes fuzzy search, side-by-side comparisons and dynamic results filtering.	✓	✓	✓
Active contract compliance ensures the right contract pricing is automatically applied	✓	✓	✓
Automated workflow approval rules can be based on any combination of amount, supplier, user profile and commodity type.	✓	✓	✓
Pre-built and custom reports provide insightful data on spending patterns and cycle times	✓	✓	✓
Requisition Import accepts demand from external systems (such auto-reorder inventory) to capture enterprise-wide spend, ensure contract compliance, and guarantee order delivery.	✓	✓	
Budget Check ensures that budget is available before a requisition is placed.	✓	✓	
Pcard Ordering (level 3) and Reconciliation	✓	✓	
Receiving can be configured by commodity and allows auto, full, partial, negative and amount-based receiving.	✓	Opt	
Reconciliation and Payment - Electronic invoices are pre-matched and reconciled at a line item level.	✓		
Electronic Routing of Invoices from Suppliers - PO-flip functionality allows suppliers to select POs and create electronic invoices.	✓		

*Solution-specific

CONTACT ARIBA TODAY

Ariba Procurement is the only solution delivering immediate savings on your total indirect spend by extending your current ERP. Through process, supplier and pricing compliance, Ariba increases your spend under management by maximizing user adoption and covering more goods and services through the world's largest supplier network. Learn more about the Ariba Procure to Pay, Ariba Procure to Order, Ariba Procurement Content and Ariba Services Procurement at www.ariba.com.

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