

Benefits

- Unlock value from any ERP through cXML or OCI integration
- Increased user adoption and spend coverage
- Greater compliance – only approved suppliers are searchable along with relevance ranking for preferred suppliers and products. Contract pricing is proactively applied.

Are you managing your spend or is it managing you? If you're relying solely on an ERP system, chances are you're in the latter camp. ERP solutions are ideal for managing financial data and transactions. But when it comes to fueling efficient procurement across a broad range of categories, most fall short. Effective procurement of goods and services requires a standard process that is followed by employees across an organization and an easy-to-use, consumer-like interface to facilitate it. Ariba Procurement Content works seamlessly with ERP systems to deliver all of this and more.

Features

Technology

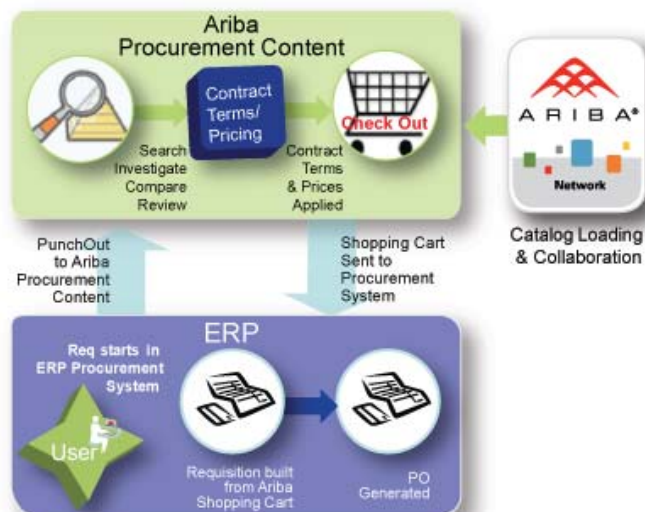
- Consumer-like shopping cart with intelligent fuzzy search, parametric refinement, and side-by-side comparison to simplify search, comparison, and buying
- Rapid supplier catalog enablement to maximize spend coverage
- Single solution to consolidate management of goods and services, optimizes spend control
- Automated catalog verification to speed catalog updates, reduce workload, and increase catalog accuracy
- Catalogs with millions of SKUs have been enabled in English, Chinese, Czech, Dutch, French, German, Hungarian, Italian, Japanese, Norwegian, Polish, Portuguese, Spanish, and Swedish to name just a few
- Advanced contract compliance to address the most-complex pricing and deliver maximum savings
- SaaS deployment for rapid launch, low IT burden, integrated best practices, and fast time to value
- Level 2 punchout catalogs to simplify ordering and direct buyers to preferred products
- Relevance ranking and icons to focus buyers on preferred suppliers and products such as MWBE, Green, Local, and other designations

Community

- Catalogs delivered over the Ariba Network – 300,000+ and growing
- Collaboration between buyers and suppliers to efficiently manage complex purchases such as services

Capabilities

- Supporting services to offload the burden of creating, cleaning, and maintaining supplier catalog content and ensure up-to-date products, along with catalog views, catalog kits, relevance ranking, and icons



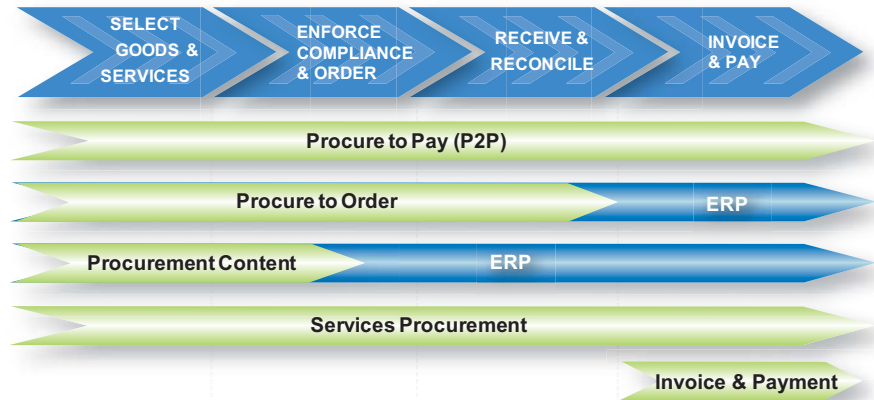
About Ariba, Inc.

Ariba, Inc. is the leading provider of collaborative business commerce solutions. Ariba enables more efficient and effective buying, selling, and cash management by combining industry-leading software as a service (SaaS) commerce technology with the world's largest web-based global trading community and expert capabilities and services to augment internal resources and skills—all as a flexible, cloud-based service. The Ariba® Commerce Cloud™ delivers everything needed to control costs, increase sales, minimize risk, and enhance cash flow and operations. More than 300,000 companies, including more than 80 percent of the Fortune 100, use Ariba's solutions to drive more efficient and effective inter-enterprise commerce. Why not join them? For more information on Ariba commerce solutions and the results they deliver, visit www.ariba.com.

Why Ariba Procurement Content

Ariba Procurement Content is uniquely designed to help companies maximize spend coverage of their ERP systems through rapid enablement of supplier catalogs over the Ariba® Network, the world's largest trading business-to-business trading platform. By creating a consumer-like shopping experience, Ariba Procurement Content drives unparalleled user adoption—resulting in increased savings and control on goods AND services.

With Ariba Procurement Content, catalog management and compliance distractions are eliminated with an end-to-end combination of proven technology and a user-friendly interface.



Ready to Get Started?

More than 300,000 companies—including 94 of the Fortune 100—use Ariba's solutions to manage their commerce activities. Why not join them? To learn more, visit <http://www.ariba.com/solutions/procurement/procurementcontent.cfm> or contact your account representative.

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