

SUPPLIER MANAGEMENT

Ariba Supplier Network™



A SINGLE POINT OF CONTACT TO MANAGE ALL YOUR SUPPLIER INTERACTIONS

Ariba Supplier Network™ is one of the world's largest open business transacting networks, with more than 120,000 e-enabled vendors transacting with hundreds of the world's largest buying organizations. By providing a single point of integration to trade globally in real time, Ariba Supplier Network gives buying organizations a powerful solution to efficiently manage supplier interactions across the spend management lifecycle—resulting in immediate bottom line savings.

THE CHALLENGES OF POINT-TO-POINT CONNECTIONS

Many enterprise buying organizations find that managing their supply base can prove very challenging. Point-to-point communications in multiple technologies required by different suppliers are expensive and time consuming to manage. Without a centralized solution, companies lack the spend visibility and control they need to truly leverage their supplier relationships. Additionally, finding new, qualified suppliers without instant access to a global supplier community can be very difficult, resulting in less than optimum supplier selection decisions.

IMPROVE THE BUYER-SUPPLIER RELATIONSHIP

By leveraging a single platform to connect to your suppliers, Ariba Supplier Network makes supplier enablement faster, easier and more efficient. Supplier enablement solutions—ranging from zero-cost online tools to complete system-to-system XML integration—help buyers attract and rapidly enable target suppliers of any size or industry. And Ariba Supplier Network's hosted architecture can scale with the growth of your business—reliably and securely. Buyers can utilize best-in-class transaction capabilities for reliable translation and delivery of business documents. Robust catalog management capabilities ensure adherence to negotiated pricing and product selection. And with powerful invoicing and settlement functionality, Ariba Supplier Network helps enterprises effectively close the loop in the procure-to-pay cycle. More than just a transaction network, new supplier discovery capabilities help enterprises quickly identify qualified e-enabled suppliers. Companies can also post RFIs or RFPs to the Network—in any spend category—allowing suppliers from across the globe to compete for your business.

ARIBA SUPPLIER NETWORK FEATURES

BUYER CONNECTIVITY:

OPEN, FLEXIBLE NETWORK ACCESS

- Connects to Ariba Buyer and all major ERP/e-procurement systems (including SAP and Oracle) that can produce standard cXML formatted documents
- Integration supported by EAI adapter (Tibco) or a direct connection with Ariba certification

SOLUTION BENEFITS

The extensive resources and functionality provided by Ariba Supplier Network give buying organizations the following advantages:

- Significant savings compared to building a corporate portal and managing multiple point-to-point connections
- Rapid supplier enablement, lower supplier support costs
- Better procurement process control and efficiency
- Supports global transactions across many formats, multiple languages and currencies, and a wide range of commodity categories

• Over 120,000 global, e-enabled suppliers

• 1.3 million monthly PO's

• \$6B in total monthly spend

• 75 million catalog items (excluding PunchOut™ items)

• Suppliers in 115 countries

- Non-Ariba Buyer access supports exchange of key business transactions, including PO's, order confirmation, ship notices, invoices and remittance advice

SUPPLIER ENABLEMENT

FAST, FLEXIBLE SUPPLIER ENABLEMENT

- Multiple levels of supplier integration via a web-based interface (HTML), email, fax or automated access via cXML and EDI
- A range of supplier registration options, including online self service or bulk ramp
- Extensive online documentation, training and testing tools

SUPPLIER DISCOVERY AND SOURCING

FIND QUALIFIED E-ENABLED SUPPLIERS

- A searchable supplier profile to find qualified suppliers
- Public catalog search for reviewing supplier offerings
- Public RfX publishes category-specific sourcing events
- Supplier contact manager identifies appropriate supplier contact
- Over 120,000 global, e-enabled suppliers
- 1.3 million monthly PO's
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ORDER ROUTING AND MANAGEMENT

MULTIPLE FORMS AND PROTOCOLS TO EFFICIENTLY TRADE WITH YOUR SUPPLIERS

- Order routing in supplier-defined format: cXML, EDI (ANSI x12, EDIFACT), web-based interface (HTML), email, or fax
- Send electronic change orders and cancellations
- Receive order confirmations and advanced shipping notices

CATALOG MANAGEMENT

HASSLE-FREE CATALOG MANAGEMENT

- Automated loading and updating of catalogs by your suppliers
- Catalog validation and notifications ensures catalog accuracy
- Multiple catalog formats supported: CIF, cXML, Excel
- Supports integration with a supplier's eCommerce storefront via Ariba PunchOut

INVOICING

INCREASE INVOICE EFFICIENCY AND ACCURACY

- Supports web-based invoicing via PO-Flip™ and Non-PO invoices, and automated invoicing via cXML and EDI
- VAT compliant
- eSignature ready*

PAYMENT AND REMITTANCE

EXPEDITE BILL SETTLEMENT, IMPROVE MANAGEMENT OF WORKING CAPITAL AND CAPTURE MORE DISCOUNTS

- Support for multiple payment types, including EFT and Pcards
- Level 2 and level 3 data to track spend detail
- Payment/discount schedules define payments to suppliers
- Remittance advice ensures agreement on payment detail

ADMINISTRATION CONSOLE

REDUCE ADMINISTRATIVE COSTS AND IMPROVE ACCOUNT CONTROL

- Administrator-defined user roles
- Configurable business rules
- Customer support tools to answer technical questions
- Document search, print and reporting

SCALABLE, RELIABLE AND SECURE PLATFORM

REDUCED IT COSTS AND RISK

- Hosted Internet-based platform
- Redundant system architecture, back-up and recovery procedures
- Robust notification processes informs of system status
- Service Level Agreement guarantees high uptime levels
- Extensive security measures, including SSL, digital certificates, WebTrust™ certification
- Local languages supported: Dutch, English, French, German, Italian, Japanese, Korean, Portuguese, Simplified Chinese, Spanish, Traditional Chinese

* Offered as a premium service for suppliers. Fees may apply.

Ariba Inc.

Worldwide Headquarters

807 11th Avenue

Sunnyvale, CA 94089

Toll-free (USA): 1 866 772 7422

Outside USA: +1 650 390 1000

www.ariba.com

