

PROCUREMENT AND EXPENSE

Ariba Procurement™ 9r1



WHY UPGRADE?

As the needs of your organization continue to evolve in today's changing business environment, procurement professionals like you are under increasing pressure to reach higher savings goals with fewer resources. But how do you go about increasing your savings while decreasing your costs?

Ariba has the answer. Our latest and most comprehensive release yet—version 9r1—represents more than four years of innovation by 300 engineers. 9r1 allows you to extend your spend management coverage so you can manage more spend than ever before on a common platform—resulting in a reduced total cost of ownership.

Only Ariba Procurement 9r1 delivers continuous innovation with hundreds of new tested features and functionality for increased coverage and lower total cost of ownership (TCO). Why should you upgrade? Ariba's 9r1 will allow your organization to:

- Reduce your TCO by allowing administrators to configure the solution rather than incur costly IT customizations
- Enhance the user experience through an improved UI with a consistent look and feel across all Ariba applications
- Improve user efficiencies with an easy-to-use and configurable dashboard style home page
- Realize TCO gains via improved user management of delegations and transitions
- Easily create or modify spend management processes using the new template-based approval workflow editor
- Drive greater pricing compliance through term-based, rate-based and formula-based pricing
- Improve contract compliance through a unified contract management engine

Ariba's Education and Change Management team can help you prepare for the end user impacts of the upgrade by building training and communication tools that will help your organization to quickly adopt the updated features and functions.

WHAT'S NEW IN PROCUREMENT IN 9R1?

Ariba Procurement 9r1 incorporates proven capabilities on a single platform—delivering improved usability and configurability to help your organization achieve the next level of spend management results. The release vastly improves our customers' ability to manage their procurement activities and bring more spend under management.

UPGRADE BENEFITS

Ariba 9r1 Delivers:

- Battle-tested functionality
- Enhanced user interface
- Suite-wide common platform
- More configuration; less customization
- Low TCO
- Optional upgrade services

Ariba Procurement 9r1 enhancements include:

- Best practices quick start
- Configurable dashboard-style home page
- Search and reporting UI enhancements
- E-commerce-like catalog including "fuzzy" search
- Three-click requisitioning
- Web-services-based ERP integration
- Configuration setup via admin UI
- Tag favorite documents using keywords
- Comments and attachments to approval flow documents
- Improved user management for delegations and transitions
- Requisition enhancements: import, copy, create on checkout
- Template-based rules and rules editor
- Term-based pricing
- Rate-based grid pricing
- Formula pricing
- Enhanced Pcard features and architecture
- Receiving process and administration improvements
- Close PO for: receiving, invoicing and/or change
- Scheduled import/export data tasks
- Added new-hire eForm
- Email approval audit
- Accruals and encumbrance export
- Enhanced password management
- Attachment encryption

- Simplify getting started through best-practices-based quick-start setup
- Lower total cost of ownership with a single platform for procurement through payment, data analysis, workflow capabilities, and vastly improved configurability that eliminates many costly customizations
- Extend solution flexibility via the ability to easily integrate with other Ariba spend management applications, including On Demand solutions
- Improve the ability to integrate with external and ERP systems using web services-based communication tools
- Broaden the user and supplier base with an e-commerce-like catalog featuring enhanced search and compare functionality, key word refinement, and three-click requisitions
- Rapidly add suppliers via built-in connectivity to the Ariba Supplier Network™ that provides access to more than 165,000 suppliers with an excess of 80 million part numbers

For more comprehensive information on 9r1 capabilities, please visit <http://www.ariba.com/solutions/9r1>.

HOW DO I UPGRADE?

Upgrading software is not always a simple task, and Ariba understands the challenges that you face. In an effort to make upgrading to 9r1 as fast and seamless as possible, Ariba has gone to great lengths to make the technology and upgrade process flexible—allowing you to upgrade in a fashion that makes the most sense for your organization. Flexible hosting options also exist—providing you with the option to host the software behind your firewall, leverage a third-party hosting service, or have Ariba host for you.

Most important, Ariba is there to assist you in your upgrade effort. Your team can lead the upgrade effort with Ariba's support or, if you prefer, Ariba will guide your team through the entire process. Offering everything from simple diagnostics and assessments in order to help you plan to comprehensive professional services addressing every aspect of your upgrade, Ariba has a stake in your success and will partner with you to ensure your upgrade is an organizational win.

For more information on Ariba services available to assure your upgrade is successful, contact your Account Executive or email UpgradeServices_Questions@ariba.com.

ABOUT ARIBA, INC.

Ariba, Inc. is the leading provider of spend management solutions to help companies realize rapid and sustainable bottom line results. Successful companies around the world in every industry use Ariba Spend Management™ software and services. Ariba can be contacted in the U.S. at 1.650.390.1000 or at <http://www.ariba.com>.

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