

# AribaPay™ Solution for Suppliers

## Benefits

- Clear visibility of payment status throughout the settlement cycle eradicates questions and disputes
- Early access to rich, line-level remittance advice enables fast reconciliation and reduces DSO
- Simplified reconciliation of payments against multiple invoices helps you apply funds correctly
- Reliable view into future payments enhances forecasting and cash management
- Automated reconciliation eliminates manual entry and rekeying, reducing errors and processing costs
- Early awareness of “short-pay” discrepancies and other issues allows quick resolution up front, instead of weeks down the road

## SIMPLE, SECURE, ON-TIME PAYMENT

To sell simple, you need solutions that make business commerce as easy as consumer commerce. And while technology has transformed efficiency for most B2B processes, getting paid isn't one of them. You can have fast payment or easy reconciliation, but not both—because existing payment options only focus on one part of the equation.

The AribaPay™ solution changes all that. Created by SAP Ariba in partnership with Discover® Network, this award-winning, automated B2B payment tool combines comprehensive remittance information with the speed of electronic funds transfer through the Discover Network. With AribaPay, you get the visibility, functionality, and collaborative capabilities you need to make the payment process simple and successful.

## CASH MANAGEMENT MADE EASY

AribaPay delivers all the right resources to manage B2B payments effectively, including:

- **End-to-end visibility into payment status.** AribaPay's unique track-and-trace functionality alerts you to differences between your invoice and buyer-approved amounts so you can fix problems up front. Projected settlement dates tell you when payments will arrive, allowing you to forecast and manage cash based on facts, not guesswork.

- **Real-time access to rich remittance detail.** Complete remittance information on every payment tells you exactly what funds are for—even on multi-invoice/multi-line-item payments or those with buyer adjustments—so you can apply payments quickly. Direct access to line-level details for POs, contracts, invoices, and other relevant documents via Ariba® Network provides an extensive transaction record and a clear audit trail.
- **Efficient, error-free processing.** Automated reconciliation saves you from having to manage lockboxes or manually rekey remittance data into backend systems, greatly increasing accuracy and efficiency. The intuitive user interface shows the same information to you and your customers, so everyone knows what's happening when.
- **Safety, security, and speed.** Payments are sent safely to your bank account through the trusted infrastructure of the Discover Network. This eliminates the need to store sensitive financial information in buyer ERP systems, reducing risk for you and your customers. The AribaPay Merchant ID (APMID) system adds another layer of protection, preventing your confidential data from falling into the wrong hands. And automated funds transfer cuts days out of the process, since you no longer have to manage lockboxes or wait for checks in the mail.
- **Collaboration, not conflict.** With constant access to correct information on payment status, your customer conversations can focus on strategic concerns instead of payment logistics and disputes—helping you elevate relationships to a whole new level.

## About SAP® Ariba® Solutions

SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than two million companies use SAP Ariba solutions to connect and collaborate around nearly US\$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit [www.ariba.com](http://www.ariba.com).

## AribaPay Ready: Jumpstart your way to perfect payments

You can prepare your business to receive AribaPay payments by becoming AribaPay Ready. Just follow these steps:

1. Send an email to [SAP\\_AribaPay\\_Ready@sap.com](mailto:SAP_AribaPay_Ready@sap.com) and indicate that you want to set up AribaPay for your business.
2. When you receive the invitation email from “AribaPay Ready Program,” accept the trading relationship request (TRR) and agree to enable AribaPay in your assigned task list.
3. Follow the prompts for required actions and identify two people in your organization authorized to sign up your settlement account with AribaPay.
4. Complete your settlement account setup via the Discover Network (or ask the authorized designees identified in step 3 to do so).

Once you complete the process, your AribaPay Ready status will appear on your Ariba Network supplier profile. The result? You stand out as an e-commerce-savvy supplier who can hit the ground running when buyers are ready to go.

### Learn more

For additional information on how AribaPay can benefit your business, write to [SAP\\_AribaPay\\_Ready@sap.com](mailto:SAP_AribaPay_Ready@sap.com).

[www.ariba.com](http://www.ariba.com)

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