Benefits
Join the millions of suppliers who find new buyers, accelerate sales, and retain customers through Ariba® Network and the Quadrem Network. As the world’s largest and most active trading partner community, the combined network connects you with leading global buying organizations transacting digitally across the entire range of business activities—making it easy for you to fully engage and collaborate with your customers on purchase orders, invoices, payments, and related business transactions.

About SAP® Ariba® Solutions
SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than two million companies use SAP Ariba solutions to connect and collaborate around nearly US$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit www.ariba.com.

Fee Schedule for Chile

FEE STRUCTURE
Your Ariba® Network fees are based on two components: 1) a membership fee, and 2) transaction fees. These are calculated as follows:
- Membership fee – driven by your total purchase order volume across all Ariba Network and Quadrem Network customers
- Transaction fee – calculated on a per-transaction basis once you reach the third or higher membership level

MEMBERSHIP FEE
The membership entitles you to collaborate with customers on purchase orders and change orders electronically.

You will be charged annually for your membership fee, which is based on the value of the purchase orders you transacted with your customers during the previous 12 months as outlined below:

<table>
<thead>
<tr>
<th>Membership Level</th>
<th>Annual Sales via Ariba Network and/or Quadrem Network (USD)</th>
<th>Annual Membership Fees (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>0 to 10,000</td>
<td>250</td>
</tr>
<tr>
<td>2</td>
<td>10,001 to 50,000</td>
<td>360</td>
</tr>
<tr>
<td>3</td>
<td>50,001 to 100,000</td>
<td>400</td>
</tr>
<tr>
<td>4</td>
<td>100,001 to 300,000</td>
<td>800</td>
</tr>
<tr>
<td>5</td>
<td>300,001 to 500,000</td>
<td>1,500</td>
</tr>
<tr>
<td>6</td>
<td>500,001 to 1,000,000</td>
<td>2,750</td>
</tr>
<tr>
<td>7</td>
<td>More than 1,000,000</td>
<td>4,800</td>
</tr>
</tbody>
</table>

TRANSACTION FEE
Once you reach the third membership level or higher, you also pay a monthly transaction fee, which is calculated as 0.45% of the value of each purchase order. This fee is applied to up to US$44,450 of the PO value; values that exceed US$44,450 are not subject to transaction fees. The transaction fee for zero-value orders is US$3.50 per order.

TERMS
Please refer to the Ariba Network terms of use for the terms and conditions of access to and use of Ariba Network. This fee schedule is incorporated into the terms of use. The prices listed do not include IVA (VAT) of 19%. All fees:
- Are quoted in US dollars
- Are available to suppliers located in Chile only
- Will be invoiced in Chilean pesos
- Are noncancelable and nonrefundable once invoiced

All applicable fees will be included in one monthly invoice. All invoices are payable within 30 days from receipt of invoice. Interest will be charged on overdue accounts at 1% per month, subject to applicable law. This fee schedule is subject to change in accordance with the Ariba Network terms of use.

1. Quadrem was incorporated into Ariba Network after acquisition by Ariba, Inc.
2. The first year’s membership fee is calculated on the basis of purchase orders transacted during the previous calendar year.