

Avery Dennison: Redefining Procurement for the Digital Age with SAP® Ariba® Solutions

Though they may not realize it, millions of people around the world use products from Avery Dennison Corporation every day. A global leader in labeling and packaging materials, Avery Dennison manufactures everything from wine labels to road sign materials. In the past, Avery Dennison had multiple procurement systems in place across the company. Operating in more than 50 countries, procurement processes were disparate and different geographies all had their own way of working. This resulted in a lack of transparency, while predominantly manual processes often led to inconsistencies.

To centralize, standardize, and automate procurement processes, Avery Dennison introduced a single platform based on SAP® Ariba® solutions. Today, procurement teams in corporate offices and pressure-sensitive businesses use standard workflows, greatly increasing visibility and eliminating the risk of human error. Plus, automation and paperless processes are saving considerable time, money, and effort.



Picture Credit

Avery Dennison packs a procurement punch

Company

Avery Dennison Corporation

Headquarters

Glendale, California

Industry

Mill products – label and packaging solutions

Products and Services

Pressure-sensitive adhesive materials, apparel branding labels and tags, RFID inlays

Employees

>25,000

Revenue

US\$6 billion

Web Site

www.averydennison.com

Objectives

- Centralize all procurement activity
- Build a robust, sustainable procurement platform
- Digitize and automate paper-based processes to maximize efficiency
- Reduce the risk of human error and fraud
- Streamline and accelerate the invoicing cycle

Why SAP® Ariba® solutions

- Fully integrated source-to-pay solutions
- One of the biggest players in the sourcing and procurement software market

Resolution

- Deployed the SAP® Ariba® Buying and Invoicing, SAP Ariba Sourcing, and SAP Ariba Contracts solutions along with e-invoicing solutions
- Standardized procurement processes in North America and Europe with SAP Ariba solutions
- Eliminated the risk of human error and significantly lowered the risk of fraud by automating workflows
- Introduced the mobile app, enabling employees to work on the go

Future plans

- Roll out SAP Ariba solutions across Asia, Latin America, the Middle East, and Africa
- Increase the number of transactions managed through SAP Ariba solutions in Europe to 70%

87%

Of purchase orders managed through the SAP Ariba solutions in North America

5 days

To process invoices, compared to 23 days in the past

400 hours

Estimated time saved per week by buyers and AP from reduced match exceptions and answering supplier queries

“With SAP Ariba solutions, we have completely transformed procurement at Avery Dennison. Previously, paper invoices and purchase orders would be sent back and forth between offices for approval and payment. Now, everything is done digitally, saving us considerable time, money, and effort.”

Maarten Eddes, Global Business Process and Systems Manager, Avery Dennison Corporation

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