

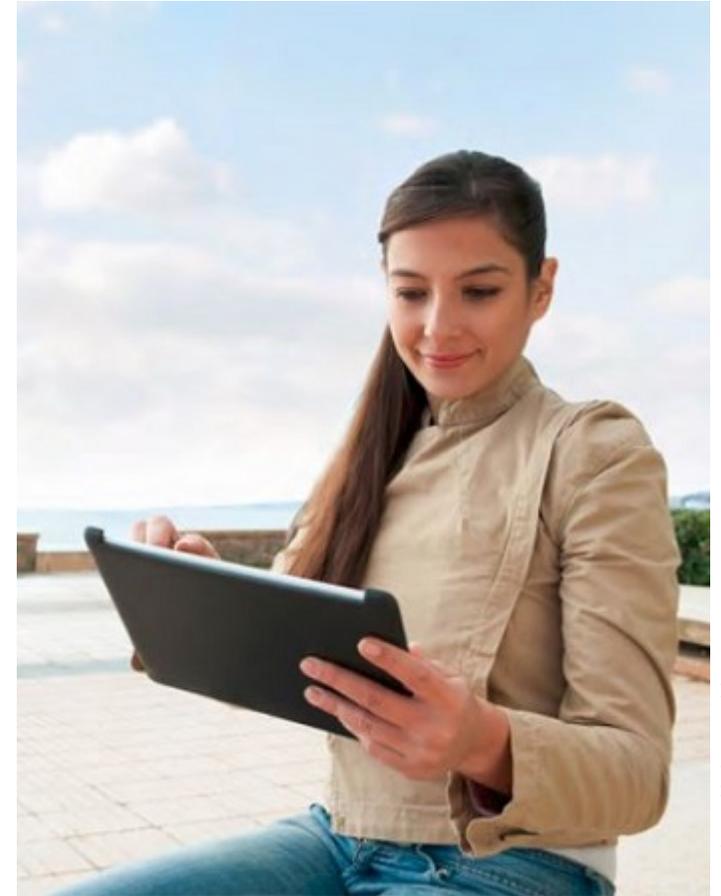


## CA Technologies: Building a Complete Procure-to-Pay Solution with SAP® Ariba® Solutions

Companies around the world turn to CA Technologies, an industry-leading software company, to help them thrive in a new world where every business is in the software business. To improve its own processes, CA wanted to make internal requisitioning and invoice processing simple and efficient.

It selected SAP® Ariba® solutions to lay the groundwork for creating a complete procure-to-pay solution. Worldwide, CA takes advantage of Ariba Network and has implemented the Ariba PO Automation\* and SAP Ariba Catalog solutions for shopping and managing catalogs in the cloud. In North America, it implemented a complete procure-to-pay solution by adding the SAP Ariba Invoice Management solution. CA integrated SAP Ariba solutions to its back-end SAP software systems, rolled out key solutions in 35 countries, and gained significant benefits in just six months.

\*No longer available as an individual product, but some features and capabilities may have been rolled into other SAP Ariba offerings.



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# More efficiency with one simple, global interface

## Company

CA Technologies

## Headquarters

New York

## Industry

High tech

## Products and Services

Software

## Employees

11,500

## Revenue

US\$4.26 billion

## Web Site

[www.ca.com](http://www.ca.com)

## Objectives

- Build a simple user interface for requisitioning goods and services to maximize adoption
- Create a global supplier network to minimize IT burden while maximizing supplier collaboration
- Build up a global footprint and scale to support worldwide operations
- Support suppliers in catalog creation, PO receipt, and invoice transmission
- Enable offline e-mail approval of invoices and mobile PO approval

## Why SAP® Ariba® solutions

- Access to 1.7 million trading partners through a single platform
- World-class procurement, contracts, spend analytics, and sourcing solutions

## Resolution

- Joined Ariba® Network
- Deployed the SAP® Ariba Catalog, SAP Ariba Invoice Management, SAP Ariba Spend Analysis, SAP Ariba Sourcing, SAP Ariba Contracts, and SAP Ariba Supplier Information and Performance Management solutions

## Benefits

- Integrated SAP Ariba Procurement solutions around the globe and a complete procure-to-pay solution in North America
- Single commerce eXtensible Markup Language interface to manage all purchase orders globally as well as invoices in North America

## 92%

Electronic invoice submission rate in North America

## >65%

Faster turnaround time to enable catalogs (from 6 weeks to less than 2 weeks)

## 2 days

For PO cycle (down from 6 days)

“With SAP Ariba solutions, we can deliver a simple requisition interface worldwide. Users can view and approve transactions offline on mobile devices. And Ariba Network lets us interface with suppliers more efficiently – driving down costs and freeing up resources to focus on strategic activities.”

Rich Lazzara, Director of IT, CA Technologies

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