Here’s the deal.

**Discount Management:**

Paying suppliers when *they* want, holding onto your cash when *you* want.

Cash is king in a crisis, and it’s a pretty good thing to hold onto no matter what condition the economy happens to be in. Your suppliers are thinking the same thing, however, so they want to be paid as soon as possible.

Discount Management lets you do both. And when you do, you can:

- **Remove risks from and increase the stability of your supply chain.**
- **Increase cash on hand and working capital.**
- **Strengthen the viability of both your supply chain and your business.**

**First, let’s do a little math.**

Is it better to hold onto your cash for 30 days (and make your suppliers wait) when you’re earning a measly .24% APR – or should you pay your suppliers early and earn anywhere from 5-16% APR in the form of a discount?

Yes. We thought you’d like that.
Here’s how it works.
The math is pretty easy here, too. And both you and your suppliers get what you want – cementing your relationship when it’s most critical.

You and your suppliers set up terms that give you a discount for paying early.

For example, if you have a 60-day net term, they can select from a sliding scale of early payment options, for example, from starting at 2% on day one sliding down to zero at the full term.

The supplier can access cashflow at any time after the invoice is approved.

You get more from your cash than a short-term liquidity investment of similar length.

Keep your suppliers happy.
Keep more in your pocket. Keep going.
Learn more about your payment options.