Managing Globally Distributed Supply Chains
Maximize Visibility and Control with Contract Manufacturers

The Challenge
Unpredictable and fluctuating demand and increased product proliferation are the new normal in the high-tech industry. Supply chains are distributed globally. Having visibility and control across multiple supplying tiers has become a task that requires skill and focus.

When manufacturing is outsourced, the lack of real-time integration of planning and execution between the brand owner and the contract manufacturer entails excessive overhead and inventory to maintain customer service levels and response times.

With a need to maintain relationships with hundreds of thousands of suppliers, high-tech companies cannot scale communication adequately based on e-mail and spreadsheets. The cost of traditional EDI solutions is prohibitive. And custom portals have proved to be difficult to adopt.

The Opportunity
Visibility and control are of paramount importance in managing globally distributed supply chains. For that reason, the SAP® Supply Chain Collaboration for High Tech package was designed to enable real-time collaborative planning and execution using a true many-to-many multitier network that:

• Extends internal supply chain planning activities to external trading partners, which improves visibility and increases confidence in plan feasibility
• Executes real-time orders and shipments, thus avoiding delays, shortening lead times, and reducing working capital
• Processes exceptions to reduce overhead for buyers and suppliers
• Provides flexible “connect once” integration through Ariba® Network, business-to-business cloud integration, and smart e-mail to eliminate expensive EDI and portal solutions

Let’s Work Together
To learn more about how you can use SAP Ariba solutions to address the challenge of visibility and control with contract manufacturers, along with other high-tech challenges, please contact us or visit our supply chain solution page.