

More than 3.4 million connected companies transact \$2.1+ trillion in commerce on the Ariba Network. Why? Because everything needed to manage commerce — from sourcing and orders through invoice and payment — is there for them, along with experts to help optimize the program.

**Benefits for buyers and sellers**

**LOWER COSTS** **60%**  
average reduction in operating costs

**GREATER EFFICIENCY** **50–75%**  
faster transaction cycles

**INCREASED SALES** **5–20%**  
increase in revenue for new customers

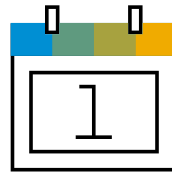
**STRONGER TIES** **15%**  
improvement in customer retention

**Largest business-to-business network on the planet**

**3.4M**  
connected companies

**190**  
countries

**24**  
languages



EVERY YEAR

**\$2.1T** commerce transacted

**150M** business commerce transactions



EVERY HOUR

**\$2.2M** new business posted on SAP Ariba Discovery

**69** relationships formed

**60** new companies joined



EVERY SECOND

**\$41K** spend transacted

**4** documents transacted

SAP Ariba is where the world comes to do business. Through our business network and comprehensive source-to-pay applications, buyers can efficiently create intelligent connections with millions of suppliers and build a dynamic, healthy supply chain. And sellers can create profitable connections with buyers who are ready to buy and efficiently manage both their sales cycle and cash flow. To learn more about the value we can deliver for your organization, visit [www.ariba.com](http://www.ariba.com).