Spot Buy Capability – Europe

**Benefits**

With the Spot Buy capability, you can realize:

- **Productivity and process improvements:** Streamline the buying process and simplify vendor management.
- **Greater spend compliance:** Use it to accelerate user adoption, identify buyer demand signals, and access a streamlined and compliant order-to-pay process.
- **Cost savings:** Gain the tools and insights to capture greater price savings and reduce sourcing costs.
- **Operational procurement savings:** Handle supplier enablement, supplier onboarding, and catalog management with Spot Buy.

**ADDING MARKETPLACES TO YOUR PROCUREMENT CAPABILITY**

The Spot Buy capability for SAP® Ariba® solutions is your custom business-to-business (B2B) marketplace that makes it easier to find and buy goods from the world’s leading marketplaces at competitive prices and delivery options. With pre-enabled content and vetted supply, Spot Buy helps make it easy for your buyers and employees to find and buy the goods they need from a trusted supply source. With built-in, customizable controls, the capability enables your procurement organization to improve buying compliance and savings across the enterprise.

**Quickly Search Through Millions of Items**

A single search delivered through Spot Buy quickly guides users to the goods they need across common business categories such as facilities, life sciences, IT and accessories, electrical and test equipment, office supplies, and maintenance, repair, and operations. Intuitive filters help you refine search results for a fast, compliant process that saves time and money.

**Find Suppliers You Trust**

As a global B2B marketplace, Spot Buy allows buyers to find high-quality, trusted suppliers. Our goal is to assemble the largest and most comprehensive B2B marketplace of its kind to help ensure our supply meets your global buying demand. Choose trusted supply from multiple sources such as:

- Marketplaces such as Mercateo, an SAP partner
- A curated list of trusted sellers from Ariba Network, with one-to-one pricing
- Your own suppliers to extend Spot Buy to meet your needs, with one-to-one pricing

**Establish a Streamlined, Compliant, and Controlled Process**

Adding marketplaces to your existing portfolio of suppliers requires careful curation of controls and policies so only the correct items are purchased. In addition to natively integrating into your existing processes in SAP Ariba solutions, Spot Buy can be easily configured to meet your corporate buying policies. Use it to quickly select which suppliers to include, limit user access, control specific commodities, and establish price thresholds. The result is a balance of user convenience and buying controls.
**About SAP® Ariba® Solutions**

With SAP® Ariba® solutions, companies connect to get business done. On Ariba Network, buyers and suppliers from more than three million companies and 180 countries discover new opportunities, collaborate on transactions, and grow their relationships. Buyers can manage the entire purchasing process while controlling spending, finding new sources of savings, and building a healthy supply chain. And suppliers can connect with profitable customers and efficiently scale existing relationships – simplifying sales cycles and improving cash control along the way. The result is a dynamic, digital marketplace, where more than €1 trillion in commerce gets done every year. To learn more about SAP Ariba solutions and the transformation they are driving, visit [www.ariba.com](http://www.ariba.com).

**DIVERSE SUPPLIER NETWORK, WITH A SINGLE CREDITOR**

Spot Buy operates a single creditor process in which a single vendor is used for all transactions for each country. All suppliers that use Spot Buy are paid through this single creditor with a consistent procurement and invoicing process. This provides operational savings and access to millions of suppliers, requiring no interaction as the marketplace grows.

**EMPOWERING OUR CUSTOMERS**

Currently, there are close to 100 million items available through Spot Buy from vetted suppliers, with companies around the world using it to find and pay for an ever-increasing variety of items.

Our customers tell us that Spot Buy is a lifesaver that saves them time and helps reduce costs. And when new suppliers are added, the catalogs of these companies are included automatically, with no extra effort on their part.

You’ll find customers sharing their own stories on our [Web site](http://www.ariba.com).

**LEARN MORE**

To learn more about the Spot Buy capability, contact us [online](http://www.ariba.com).