SAP Ariba

SAP® Ariba® Spot Buy Catalog

Benefits

With the SAP® Ariba® Spot Buy Catalog solution, you can realize:

- **Cost savings:** Have the tools and insights to capture greater price savings and reduce sourcing costs.

- **Productivity and process improvements:** Now you can streamline the buying process and simplify vendor management.

- **Greater spend compliance:** Use it to accelerate user adoption, identify buyer demand signals, and access a streamlined and compliant order-to-pay process.

AN EASY WAY TO FIND AND BUY NONSOURCED GOODS

The SAP® Ariba® Spot Buy Catalog solution is your custom business-to-business (B2B) marketplace that makes it easy to find and buy nonsourced goods with competitive price and delivery options. With preenabled content and global vetted supply, the Spot Buy capability makes it easy for your buyers and employees to find and buy the goods they need from a trusted supply source (see Figure 1). Because of its built-in, customizable controls, your procurement organization can use the capability to improve buying compliance and savings across the enterprise.

Quickly Search Through Millions of Items
A single search delivered through SAP Ariba Spot Buy Catalog quickly and easily guides users to the goods they need across common business categories such as MRO, facilities, IT and accessories, electrical and test equipment, and office supplies. Intuitive filters make it easy to refine the search results for a fast, compliant process that saves time and money.

Find Suppliers You Trust
As a global B2B marketplace, SAP Ariba Spot Buy Catalog allows buyers to find high-quality, trusted suppliers. Our goal is to assemble the largest and most comprehensive B2B marketplace of its kind to help ensure our supply meets your global buying demand. Choose trusted supply from the growing list of SAP Ariba Spot Buy Catalog suppliers, or create your own list of vetted suppliers for your needs.

Establish a Streamlined, Compliant, and Controlled Process
B2B is different than business to consumer, so in addition to integrating into your existing ERP and procurement processes, SAP Ariba Spot Buy Catalog can be easily configured to meet your corporate buying policies. Use it to quickly select which suppliers to include, limit user access, control specific commodities, and establish price thresholds. The result is the perfect balance of user convenience and buying controls.

Figure 1: SAP Ariba Spot Buy Catalog at a Glance

Buyers

- SAP Ariba procurement solutions
- SAP ERP and SAP SRM applications
- Other ERP

SAP® Ariba® Spot Buy Catalog

Suppliers

- Ariba Network suppliers
- Marketplace partners
- Custom vetted supply

- Accelerate user adoption and satisfaction
- Eliminate long-tail vendor growth
- Reduce price and cost

- Expand reach of qualified customers
- Lower cost of sale
- Leverage a tax-compliant process

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About SAP® Ariba® Solutions

With SAP® Ariba® solutions, companies connect to get business done. On Ariba Network, buyers and suppliers from more than three million companies and 180 countries discover new opportunities, collaborate on transactions, and grow their relationships. Buyers can manage the entire purchasing process while controlling spending, finding new sources of savings, and building a healthy supply chain. And suppliers can connect with profitable customers and efficiently scale existing relationships – simplifying sales cycles and improving cash control along the way. The result is a dynamic, digital marketplace, where more than US$1 trillion in commerce gets done every year.

DIVERSE SUPPLIER NETWORK

Figure 2 shows our three marketplace partners: **eBay Business Supply, Mercateo Unite,** and **Mercado Libre**. eBay Business Supply serves North America and Australia. Mercateo Unite serves Europe with a single Spot Buy creditor. Mercado Libre serves Latin America. Together, our partners provide operational savings and easy access to millions of suppliers and items to choose from. You benefit from competitive pricing and the power to rationalize your vendor master file and reduce the growing "long tail" of suppliers.

Figure 2: SAP® Ariba® Spot Buy Catalog – Global Supply

EMPOWERING OUR CUSTOMERS

Currently, there are nearly 100 million items available through the SAP Ariba Spot Buy Catalog. Companies around the world are using it to find and pay for nonsourced goods – and they are thrilled with how fast and easy it is to use.

Our customers tell us that SAP Ariba Spot Buy Catalog is a lifesaver that saves them time and reduces costs. And when new suppliers are added, the catalogs of these companies are included automatically, with no extra effort on their part.

You'll find customers sharing their own stories at **www.ariba.com/go/spotbuy**.

LEARN MORE

To learn more about SAP Ariba Spot Buy Catalog, visit **ari.ba/contact-spot-buy**.

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