

Dole: Bringing Freshness to Spend and Procurement with SAP® Ariba® Solutions

People in 90 countries enjoy delicious fresh fruit and vegetables from Dole Food Company, one of the world's largest food producers with over 300 products. Dole's dedication to producing quality food for consumers extends to its operations as well. With an eye on business process excellence, Dole sought to standardize, centralize, automate, and speed up its procurement processes across Central and South America.

To reach its goals, Dole deployed the SAP® Ariba® Buying and Invoicing solution. By centralizing data and standardizing and automating the tools, information, and practices used to manage procurement processes across the region, Dole is saving time and money. And better communication with suppliers means faster decision making and better prices – which is good news for Dole and for fruit and vegetable lovers everywhere.



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Dole speeds PO processing from weeks to hours

Company

Dole Food Company Inc.

Headquarters

Westlake Village, California

Industry

Consumer products

Products and Services

Fruit, vegetables, and other food products

Employees

74,300

Revenue

US\$4.4 billion

Web Site

www.dole.com

Objectives

- Accelerate supplier identification, onboarding, and sourcing and improve communication to lower costs and simplify commerce
- Standardize and automate disparate procurement processes and enterprise resource planning (ERP) systems across many countries and cultures
- Centrally store data for ease of access by staff and suppliers

Why SAP® Ariba® solutions

- SAP® Ariba® Buying and Invoicing solution, to manage more effectively all spend for business units across Central and South America
- Flexibility to adapt to each country's unique environment and culture

Resolution

- Standardized the tools, information, and practices used to manage the entire procurement process across the region
- Started deployment with local and international suppliers, adapting SAP Ariba solutions to each business unit's culture

Benefits

- Centralized all spend data in one tool to improve information access for and communication with suppliers
- Standardized and automated processes across cultures and geographies for faster, more efficient procurement
- Streamlined the procure-to-pay process, strengthening the company's supply chain

Streamlined

Procure-to-pay process

16 days

Saved on processing time per PO

48,000

POs processed each year

"The SAP Ariba Buying and Invoicing solution put all of our spend information in a central location and automated our processes. This simplifies our procurement organization, so we can focus on identifying new suppliers and commodities and on better pricing."

Adriana Miranda, Customer Service Supervisor, Dole Food Company Inc.

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