

SAP® Ariba® Supply Chain Collaboration for Buyers, Forecast Add-On

Benefits

- Evolve to a new, demand-driven business model to increase service levels while reducing excess buffer stock
- Improve assurance of supply and on-time customer shipment performance with better, more agile forecasting
- Respond proactively to changes in supply and demand with real-time visibility into supply availability across multiple time horizons
- Onboard all key suppliers rapidly with minimal cost and complexity by offering multiple onboarding options

From Our Customers

“We’ve drained close to \$200 million from our Surface supply chain by using collaborative planning and moving from a pure make-to-stock strategy to a hybrid make-to-stock and build-to-order environment.”

Ryan Murphy, Director, Supply Chain Business Technologies, Microsoft Corporation

About SAP® Ariba® Solutions

SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than two million companies use SAP Ariba solutions to connect and collaborate around nearly US\$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit www.ariba.com.

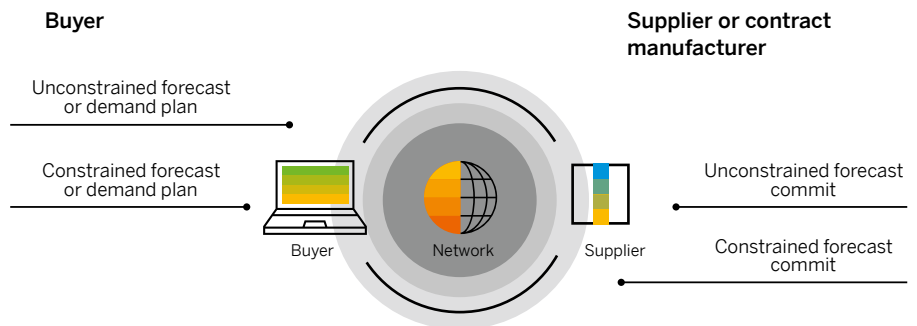
EARLY VISIBILITY INTO AVAILABILITY OF SUPPLY

The power to transform your supply chain from a disconnected to a digitally connected, collaborative supply network enables you to align supply and demand by gaining complete visibility into supply availability across multiple time horizons. This lets you and your trading partners identify and address potential shortages or overages and agree on material requirements. Achieving this transformation requires tools that let you:

- Extend your supply chain planning, enterprise resource planning (ERP), and other related systems to suppliers
- Obtain supplier commitments over various planning horizons with connectivity options that meet the needs of suppliers of all sizes
- Access an easy-to-use dashboard to quickly identify problematic responses from suppliers based on your customized business rules

The forecast add-on for the SAP® Ariba® Supply Chain Collaboration for Buyers solution helps you and your trading partners – including contract manufacturers, tier-one suppliers, and beyond – align on supply and demand planning over multiple time horizons (see the figure).

Figure: SAP® Ariba® Supply Chain Collaboration for Buyers, Forecast Add-On



The forecast add-on helps create a demand-driven, build-to-order organization. It optimizes collaborative forecasting in discrete and process manufacturing, as well as retail, by letting you:

- Integrate and extend plans built in supply chain planning and ERP solutions, including packaged integration with the SAP Integrated Business Planning solution
- Confirm suppliers’ ability to commit to your plans in multiple time horizons
- Create alerts and escalations easily in a collaboration dashboard driven by your business rules

To learn more, call your representative or visit www.ariba.com/solutions/solutions-overview/supply-chain/supply-chain-collaboration.

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