

SAP® Ariba® Supply Chain Collaboration for Buyers, Quality Add-On

Benefits

- Gain visibility into quality issues and complaints while aligning trading partners to drive quick resolution and drive up customer satisfaction
- Accelerate quality inspections, speeding up transfer to unrestricted stock and driving up on-time deliveries to customers
- Eliminate manual information exchange and standardize quality collaboration with your trading partners

From Our Customers

“In the life sciences industry, we save lives. Quality is number one. We are codeveloping quality collaboration with the SAP Ariba team to help improve the quality and compliance of our contract manufacturers.”

Richard Branton, Vice President and Chief Technology Officer, Merck Sharp & Dohme Corp., a Subsidiary of Merck & Co. Inc.

About SAP® Ariba® Solutions

SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than two million companies use SAP Ariba solutions to connect and collaborate around nearly US\$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit www.ariba.com.

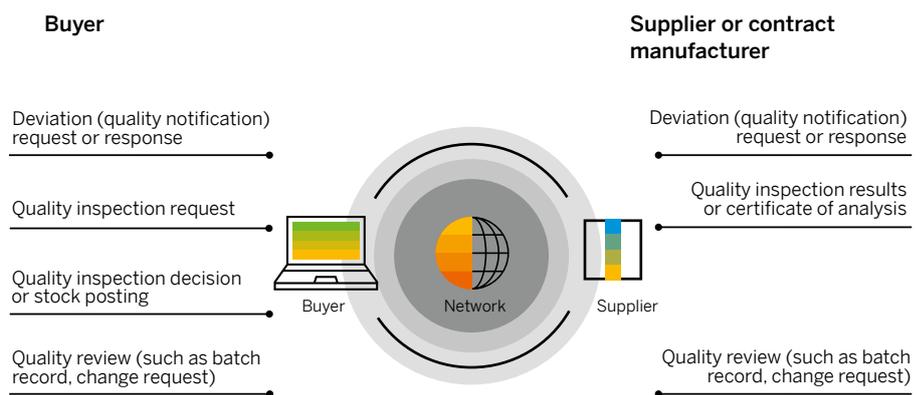
EARLY VISIBILITY INTO AVAILABILITY OF SUPPLY

Enterprises and their trading partners often need to share quality information (such as inspection results and deviations on components, work in process, and end products) to ensure alignment before, during, or after manufacturing, shipment, or invoicing. Life sciences enterprises, for example, may need to engage suppliers and contract manufacturers in their corrective action and preventive action (CAPA) programs to ensure that drug products are safe and compliant.

Today, much of this information is exchanged manually through paper, data entry, and e-mail. The quality add-on for the SAP® Ariba® Supply Chain Collaboration for Buyers solution automates this exchange (see the figure). The add-on enables you and your trading partners to:

- Create a joint record and resolution process for quality issues initiated by your or your trading partners' quality assurance teams across the multiple quality notifications (deviations) supported by this add-on, including deviations reported by customers and suppliers
- Perform deviation and root cause analysis
- Request and obtain inspection results from your trading partners, obtain certificates of analysis (COAs), and confirm or make usage decisions and stock postings based on inspection results
- Collaborate with trading partners and exchange and review quality documents including unstructured communications, such as batch records, and change requests
- Benefit from network intelligence, such as the ability to add business rules disallowing the creation of ship notices for items with unfulfilled inspection or COA requests or with open quality notifications

Figure: SAP® Ariba® Supply Chain Collaboration for Buyers, Quality Add-On



To learn more, call your representative or visit www.ariba.com/solutions/solutions-overview/supply-chain/supply-chain-collaboration.

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