

Example agenda for a Buyer Stakeholder Session

Introductions

Executive Sponsor/CEx

Corporate Initiative

Executive Sponsor

Ariba Network Overview

CEx

Compliance Policy Overview

CEx

Key Stakeholder Expectations

Executive Sponsor

Seller Value Proposition Overview

SE Lead/NG

Lunch/Break

Electronic Invoicing Demo

SE Lead/NG

Hands-on Training activity

SE Lead/NG

Q&A

CEx/Executive Sponsor