MAP: Streamlining Sourcing and Purchasing with the Ariba® Sourcing Solution and OnProcess Technology

Retail customers across Indonesia visit the over 1,800 retail centers of PT. Mitra Adiperkasa Tbk. (MAP) every day. MAP is the leading lifestyle retailer in Indonesia, with a diversified portfolio of retail centers that feature sports, fashion, department, kids, food and beverage, and lifestyle stores. MAP wanted to own and execute the sourcing and negotiation of all of its purchases at a consolidated group level. In order to do that, it needed an effective and efficient sourcing platform.

The Ariba® Sourcing solution combined with bundled consulting services by OnProcess Technology helped achieve this goal. Now MAP has access to real-time dashboard reports on spend, savings, and team performance, which allows the company to react quickly and efficiently to market changes.

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MAP is reducing costs with SAP® Ariba® solutions

Company
PT. Mitra Adiperkasa Tbk. (MAP)

Headquarters
Jakarta, Indonesia

Industry
Retail

Products and Services
Retail centers

Employees
23,000

Revenue
US$800 million

Web Site
www.map-indonesia.com

Partner
OnProcess Technology
www.onprocess.com

Objectives
- Accelerate the sourcing cycle
- Reduce unnecessary costs
- Create transparency in the sourcing process
- Follow best-in-class sourcing practices

Why SAP® Ariba® solutions
- Ariba® Sourcing solution, offering a quick-to-deploy, cloud-based solution
- Proven track record in creating a better sourcing system
- Delivery model that is flexible and customized

Resolution
Deployment by the partner, OnProcess Technology, helping to achieve a quick adoption with expert consulting services for sourcing

Benefits
- Dashboard reports on spend, savings, and team performance
- Year-one ROI recovered two weeks after going live
- Close to fourfold ROI after two months
- Faster delivery and a more cost-effective product to the end customer
- Proactive process compliance and continuous improvements

7%
Average cost reduction

Up to 60%
Faster sourcing cycles

5 days
To go live

2 weeks
To realize first-year ROI

Real-time
Reports on spend, savings, and performance

"We deployed Ariba Sourcing to transform our sourcing processes and follow best practices. Now we can execute procurement in a more efficient, transparent, informed, and collaborative way and drive cost competitiveness. The OnProcess Technology team supported us and helped drive group compliance."
Wanda Febriane, General Manager Procurement, and Sanjay Saxena, VP IT Business Partnership, MAP

SAP Ariba

SAP