

Benefits

- Do more with less – Maximize the value and ROI of your sourcing negotiations
- Maximize control – Proactive compliance across contracts, processes, regulations, and supplier strategies
- Agility – Actively control global spend with flexible management and visibility tools
- Complete commerce – Consolidate and manage all of your commerce processes

The economic downturn has created a new state of normal in which reducing costs, minimizing risk, and maximizing resources are absolutely essential for success. To survive and thrive, companies need to improve control over all aspects of spend while making organizational and process changes to become more agile. In short, they've got to do more with less and do it faster and more efficiently than ever before.

Many companies have solutions in place to help them identify and negotiate savings. But they lack tools to drive compliance and, as a result, half of the negotiated savings never make it to the bottom line. In addition, their legacy processes, systems, and technical resources don't allow them to develop global procurement strategies and optimize their performance.

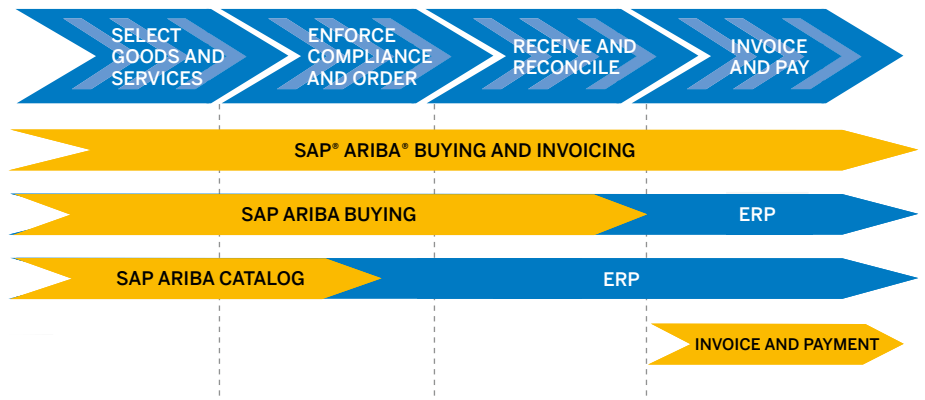
There is a better way. SAP® Ariba® Buying is a unique solution that enables companies to maximize the efficiency of their front-end procurement process while integrating with current systems for payment and even receipt if needed to deliver immediate value across the organization.

WHY SAP ARIBA BUYING

You need to control your business processes while staying agile, flexible, and dynamic. To accomplish those goals, you must have the right tool for the job. Few areas within a company are more dynamic than the procure-to-order process, yet many organizations continue to rely on antiquated methods and infrastructure-heavy solutions to manage it.

A unique software-as-a-service (SaaS) solution, SAP Ariba Buying provides you with flexibility while helping ensure control and compliance between your vendors, contracts, regulations, and buyers. You can scale up and down as you need to dynamically manage your suppliers, processes, and budgets on a global basis. With SAP Ariba Buying, languages, ERP systems, and business locations are no longer concerns since all you need is a computer connection. The processes are also extremely secure – currently used by some of the world's largest and most security-conscious companies and government agencies.

SAP Ariba Buying deployment is by configuration versus customization – making it much easier and less resource-intensive to maintain. Delivered at a lower cost than other delivery methods, SAP Ariba Buying comes with best-in-class features that are automatically updated with each new release.



About SAP® Ariba® Solutions

SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than 2 million companies use SAP Ariba solutions to connect and collaborate around nearly US\$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit www.ariba.com.

FEATURES

Technology

- Powerful reporting and management tools to maximize control, efficiency, and agility
- Fast time to value
- Minimal IT burden
- Integrated best practices
- Single location for managing goods and services
- Certified secure technology, with preconfigured interfaces to all major ERP solutions
- Single, consolidated procurement tool that unifies all ERPs
- Streamlined catalog maintenance
- Pre-enabled content
- Rapid enablement of new suppliers
- Consumer-like shopping cart to select, compare, and buy
- User-customizable dashboards across all aspects of managed commerce
- Flexible global processes, budget checking, and approvals with dynamic purchasing units
- Advanced contract compliance
- Mobile approvals

Community

- Access to Ariba Network, the world's largest network of global trading partners with more than 2 million companies
- Effective collaboration between buyers and suppliers and efficient management of the most difficult purchases

Capabilities

- Skills and best practices delivered via a flexible model that concentrates on delivered ROI
- Category and process expertise to develop and implement a flight plan and full savings realization program
- Training and implementation resources to drive early activity, faster spend throughput, and speed ROI

READY TO GET STARTED?

More than 2 million companies use SAP Ariba solutions to manage their commerce activities. Why not join them? To learn more about SAP Ariba Buying and the value it can deliver for your organization, visit www.ariba.com or contact your account representative.

www.ariba.com

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