

## Benefits

- Unlock value from any ERP through cXML or OCI integration
- Increased user adoption and spend coverage
- Greater compliance – only approved suppliers are searchable along with relevance ranking for preferred suppliers and products. Contract pricing is proactively applied.
- Thomas Industrial Network content available for direct and industrial MRO products and services

Are you managing your spend or is it managing you? If you're relying solely on an ERP system, chances are you're in the latter camp. ERP solutions are ideal for managing financial data and transactions. But when it comes to fueling efficient procurement across a broad range of categories, most fall short. Effective procurement of goods and services requires a standard process that is followed by employees across an organization and an easy-to-use, consumer-like interface to facilitate it. The SAP® Ariba® Catalog solution works seamlessly with ERP systems to deliver all of this and more.

## FEATURES

### Technology

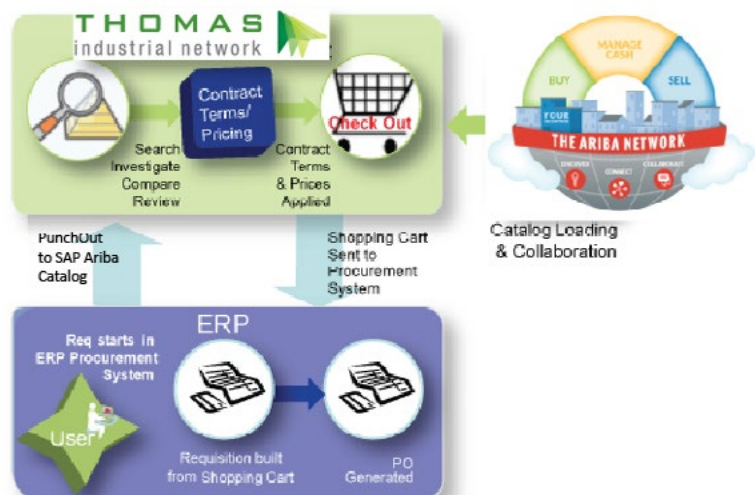
- Consumer-like shopping cart with intelligent fuzzy search, parametric refinement, and side-by-side comparison to simplify search, comparison, and buying
- Rapid supplier catalog enablement to maximize spend coverage
- Single solution to consolidate management of goods and services, optimizes spend control
- Automated catalog verification to speed catalog updates, reduce workload, and increase catalog accuracy
- Catalogs with millions of SKUs have been enabled in English, Chinese, Czech, Dutch, French, German, Hungarian, Italian, Japanese, Norwegian, Polish, Portuguese, Spanish, and Swedish to name just a few
- Advanced contract compliance to address the most complex pricing and deliver maximum savings
- SaaS deployment for rapid launch, low IT burden, integrated best practices, and fast time to value
- Level 2 punchout catalogs to simplify ordering and direct buyers to preferred products
- Relevance ranking and icons to focus buyers on preferred suppliers and products such as MWBE, Green, Local, and other designations

### Community

- Catalogs delivered over Ariba Network – 2 million+ and growing
- Collaboration between buyers and suppliers to efficiently manage complex purchases such as services

### Capabilities

- Supporting services to offload the burden of creating, cleaning, and maintaining supplier catalog content and help ensure up-to-date products, along with catalog views, catalog kits, relevance ranking, and icons



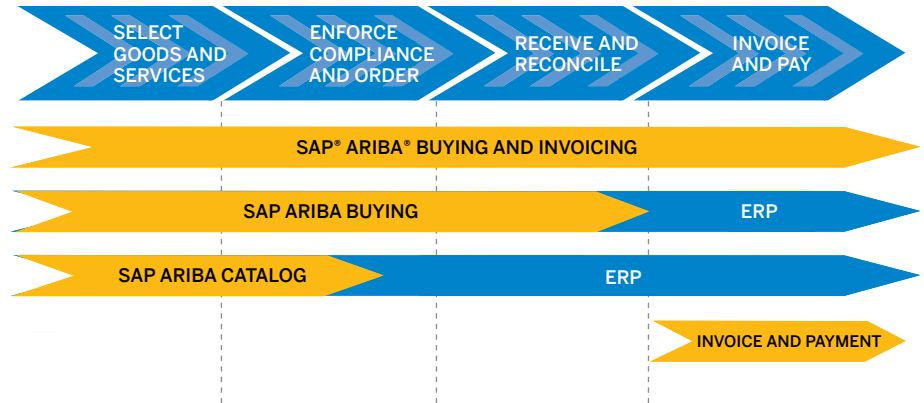
## About SAP® Ariba® Solutions

SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than 2 million companies use SAP Ariba solutions to connect and collaborate around nearly US\$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit [www.ariba.com](http://www.ariba.com).

## WHY SAP ARIBA CATALOG

SAP Ariba Catalog is uniquely designed to help companies maximize spend coverage of their ERP systems through rapid enablement of supplier catalogs over Ariba Network, the world's largest web-based trading community. By creating a consumer-like shopping experience, SAP Ariba Catalog drives unparalleled user adoption – resulting in increased savings and control on goods AND services.

With SAP Ariba Catalog, catalog management and compliance distractions are eliminated with an end-to-end combination of proven technology and a user-friendly interface.



## READY TO GET STARTED?

More than 2 million companies use SAP Ariba solutions to manage their commerce activities. Why not join them? To learn more, visit <http://www.ariba.com/solutions/procurement/procurementcontent.cfm>, where you'll find numerous resources like white papers and case studies. Or, contact your account executive.

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