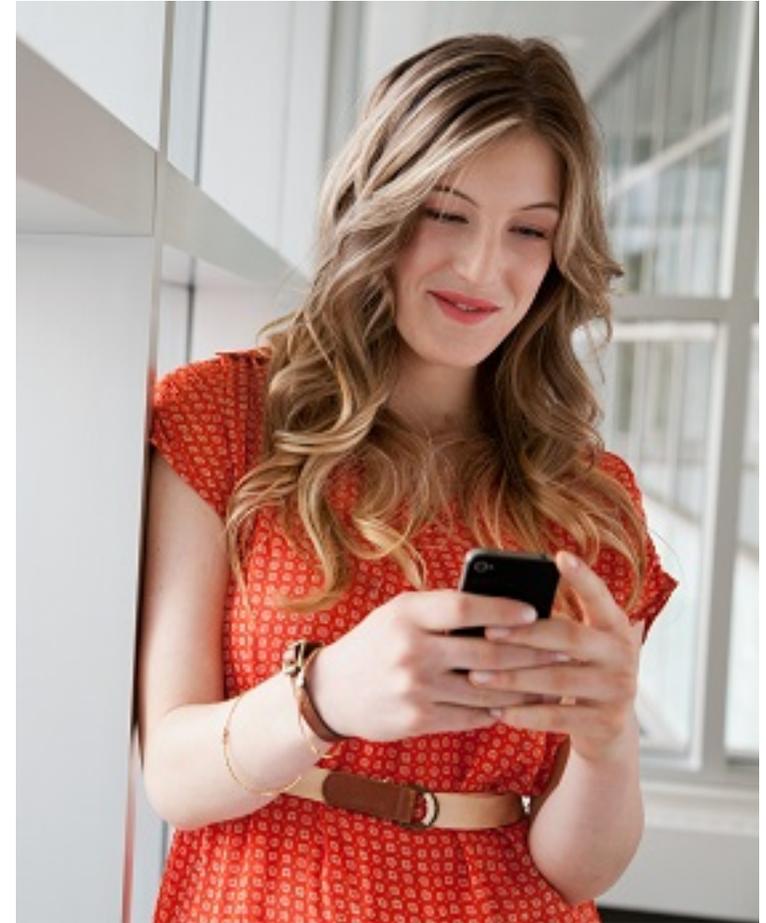


SAP runs SAP: Streamlining Procure-to-Pay Processes with SAP® Ariba® Solutions

Businesses around the world rely on SAP® software to simplify and streamline operations. This includes SAP Ariba® Procurement solutions. As a global organization with more than 74,000 employees worldwide in 120 countries, SAP – like so many of its customers – has a lot to manage. It has more than 22,000 active suppliers and receives more than 700,000 invoices each year. With aggressive targets and corporate objectives, the company's global source-to-pay organization knew it had to put new efficiency and cost-saving initiatives into place.

Using SAP Rapid Deployment solutions and a “scrum” project methodology, SAP's source-to-pay team implemented a hybrid model of standard, on-demand SAP Ariba solutions. While there were some challenges with coordinating business groups, harmonizing work streams, and aligning supplier enablement efforts, the organization has already achieved significant benefits, including a 20% increase in productivity, proving that SAP – and its customers – have the sourcing tools they need to succeed.



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Simple, standardized sourcing and invoice to pay

Company

SAP SE

Headquarters

Walldorf, Germany

Industry

High tech

Products and Services

Enterprise application software and services

Employees

74,000

Revenue

€16.82 billion

Web Site

www.sap.com

Objectives

- Transmit purchase orders and receive invoices using Ariba® Network
- Ease accounts payable by simplifying incoming invoice processing
- Reduce risks and delays with the maximum degree of process automation

Why SAP® Ariba solutions

- Simple collaborative invoice management solution that integrates cloud-based Ariba Network and the on-premise SAP® Invoice Management application by OpenText
- Ability to harmonize work streams and align with suppliers already registered on Ariba Network

Resolution

- Fully integrated Ariba Network with the SAP ERP application to ensure document traceability at all times
- Enhanced simplicity and transparency with real-time invoicing and payment status achieved through a self-service portal
- Reduced paper through fully electronic documentation, including the archiving of e-invoices

Benefits

- Leveraged economies of scale and control through shared services
- Cut costs through automated data extraction and process automation
- Created workforce efficiency through streamlined processes, including mobile approvals
- Reduced errors at the source
- Eased working capital management through clearer cash requirements
- Optimized cash discount utilization, including dynamic discounting

>6,000

Suppliers enabled on Ariba Network

>190,000

Invoices posted through Ariba Network

50%

Increase in automation

20%

Gain in productivity

>€1.3 billion

Sourced in purchase orders

“In the era of digitalization and business networks, the SAP Ariba Buying and Invoicing solution is the key enabler for the Global Procurement Organization at SAP to further develop its collaboration with suppliers. Thanks to SAP Ariba solutions, we accomplish new synergies with key internal and external stakeholders and are able to positively influence our customer satisfaction rate.”

Tamara Braun, Chief Procurement Officer, SAP SE

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