

Processing 90 Percent of Global Spend through Ariba Network



Challenges

- Huge A/P staff for manual P2P processing
- Large volume of non-PO invoices complicated the process
- Lack of global spend visibility
- Risk concern over ability to conform to VAT legal requirements
- Lost discounts

Solutions

- Ariba Buyer to automate PO creation, approval and delivery
- Ariba Workflow for invoice validation and exception handling
- Ariba Invoice Management to automate processing of PO and non-PO invoices
- Mandate supplier participation – return paper invoices
- Rationalize supplier base

Results

- Dramatic 75 percent reduction in A/P headcount
- Processing 90 percent of global spend through Ariba Network
- Enabled VAT legal compliance
- Improved compliance via new PO delivery process and goods receipt match
- Simplified and streamlined non-PO invoice processing
- Captured pre-negotiated discounts
- Consolidated suppliers to reduce costs, improve quality of goods and services
- Paper invoice reporting to drive further increases in e-invoice volume
- “Smart Invoicing” in China, with validation step against government VAT invoice