

Can **Increased Procurement Transparency** Lead to a Sharper Competitive Edge?

Enhancing visibility and efficiency across a chain comprising **hundreds of international suppliers**

Dedicated to the design and construction of high-technology military and civilian vessels, Navantia S.A. has a mission to serve national security and develop competitive naval programs. However, its procurement processes did not adequately support these ambitions, with supplier communications conducted on paper or by phone, fax, or e-mail. Navantia sought advanced, **collaborative tools** that would increase traceability and transparency and further its vision to be a sustainable, strategic, and international company in the naval industry.



Navantia increases **transparency and collaboration with suppliers**, helping it compete in a global naval market.

By implementing **SAP® Ariba® solutions** with partner **DXC Technology Company**, Navantia S.A. was able to:

- Automate communications with suppliers, who can now confirm orders electronically with one mouse click
- Enhance transparency in the bidding process, essential for a state-owned company, with the ability to quickly identify the volume of bids made and which suppliers are involved
- Increase the number of electronic invoices received while reducing time spent on supply chain activities, with **sourcing cycle time cut by 25% and process efficiency increased by 52%**
- Provide a better experience for employees thanks to ease of use, transparency, and faster access to a wider range of data
- Benefit from integration with other SAP software, continuous software improvements, and high supplier-adoption rates
- Work with SAP Ariba services to monitor progress and assess areas for improvement

“Since we started using SAP Ariba solutions, the changes to our business have been significant. These are great tools that provide robust data integration and an enhanced user experience. SAP Ariba solutions support us in **every step we take.**”

José Manuel Saldaña, IT Supply Chain Manager, Navantia S.A.



Navantia S.A.
Madrid, Spain
www.navantia.es/en

Industry
Industrial machinery
and components

Employees
5,500

Revenue
€705 million
(2015)

Featured Solutions and Services
SAP Ariba solutions





Featured Solutions and Services

Navantia S.A. achieved greater **transparency and collaboration** across its supply chain by working with DXC Technology Company and SAP® Ariba® services to implement the following SAP solutions:

- Ariba Network
- SAP Ariba Sourcing
- SAP Ariba Catalog
- SAP Ariba Supplier Information and Performance Management



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