

# Ariba® Network

## Supplier Fee Schedule - Brazil

Join the millions of suppliers who are already securing new buyers, accelerating sales and retaining customers through the Ariba Network. Ariba is the largest and most active B2B network, connecting you to buyer organizations that are global leaders in digital transactions across many spend categories. Ariba Network facilitates your full engagement and collaboration with major customers.

It's free to use the Ariba Network if your annual transaction volume does not exceed R\$100.000,00 and 5 or more documents. If your transaction volume crosses this threshold within 12 months, you will be enrolled in a paid subscription level, and you will be required to pay transaction fees. Billing dates are retroactive and based on the date when you received the first document within the calendar year. Two components determine the total value:

- 1- Subscription Fee
- 2- Transaction Fee

The Subscription Fee is applicable to all orders (goods and services), regardless of order response, supplier account access on the Ariba Network, or conclusion of the transaction on the Ariba Network.

The Transaction Fee applies to Goods Purchase Orders (accepted or unanswered) and accepted service entry sheets (SES).

### Subscription Fee

The Subscription Fee is billed quarterly based on transacted volume according to the fees below, regardless of whether orders are concluded or not on Ariba Network in the previous period. If the annual transaction volume exceeds R\$ 10.000.000,00, then the maximum subscription fee will be R\$ 15.864,00, which will be added to the current taxes.

Level	Annual transacted volume	Subscription fee
1	\$0 to \$100,000	Free of charge
2	R\$100.000,01 R\$ 500.000,00	R\$ 1.672,00 - \$8.361,00
3	R\$ 500.000,01 to R\$ 1.000.000,00	R\$ 8.362,00 - R\$ 12.005,00
4	R\$ 1.000.000,01 R\$ 2.000.000,00	R\$ 12.005,00 - R\$ 14.235,00
5	R\$ 2.000.000,01 to R\$ 5.000.000,00	R\$ 14.235,00 - R\$ 15.006,00
6	R\$ 5.000.000,01 to R\$ 10.000.000,00	R\$ 15.006,00 - R\$ 15.864,00
7	Above R\$ 10.000.000,00	R\$ 15.864,00

### Transaction Fees

Goods Purchase Orders transaction fees will be billed monthly, calculated at 0.45% of the value of each Goods Purchase Order, limited to R\$800,00 per PO + current taxes.

Service Entry Sheet transaction fees are billed monthly, calculated at 0.45% of the value of each accepted Service Entry Sheet response (SES-R), limited to R\$ 20,00 per SES-R + current taxes.

## Supplier Integration

Supplier Integration is a process that facilitates electronic transactions through exchanging documents between the supplier and their business partner, via a direct connection between the Ariba Network and supplier ERPs. All suppliers that achieve the minimum level 2 subscription fee (see the table above - Subscription Fees), will have access to SAP Ariba technical support for assistance in integration and configuration, without additional costs.

### Important information

If your company is already using Ariba Network, we recommend that you accept all new relationship requests using your existing username and password. If your company has more than one subsidiary (several Brazilian Tax IDs/CNPJs) that may receive relationship requests in the future, we recommend that you accept those requests with the same username and password as well, thus maintaining a single account on Ariba Network. This guarantees that your company will be charged a single subscription fee for all its subsidiaries and trading relationships.

### Benefits to the supplier

- View customer transactions in a single environment.
- Report on transaction trends.
- In-situ access to learning resources within your supplier account
- Gain exposure to new business opportunities
- Reduce and simplify customer response times
- Reduce invoicing errors
- Access to Frequently-Asked Questions (FAQs), tutorials and the Ariba Network Help desk

### Billing and Collection Information

- Fees are collected in Brazilian currency, Real (R\$). They are subject to all taxes levied, and they apply only to Ariba Network customers in Brazil.
- Billing is based on the active orders on the Ariba Network in the fee collection months, regardless of the response or access to the Portal by the supplier.
- All invoices must be paid within thirty (30) days from date of issuance through a bank payment slip (called 'boleto'). Interest will be charged on overdue fees, calculated at the rate of 1% per month, subject to relevant legislation.

This fee schedule is subject to changes according to the Ariba Network Terms of Use.

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