

Alphamatic Systems: Driving More Business Through Smarter Commerce with SAP® Ariba® Solutions

Today, Alphamatic is a key IT player in Malaysia, providing quality IT hardware and technology solutions that include systems and storage, networking and security, virtualization, unified communication, and managed services. Its expertise in technology lifecycle management and best-practices fulfillment methodology is a core competency that adds value that compounds over time, helping its clients to reduce total cost of IT ownership. Having experience in and possessing the high accreditations for many different skills and competencies, its services can be applied to almost every industry in Malaysia.

Alphamatic is e-commerce ready. It joined the Ariba® Network two years ago for purchase order and invoice collaboration and has gained significant benefits through improved productivity, faster payments, and growing its share of wallet with a key customer in Malaysia.



Picture Credit | Alphamatic Systems Sdn Bhd, Selangor, Malaysia. Used with permission.

Online PO and invoice tracking with the Ariba® Network

Company (Supplier)

Alphamatic Systems
Sdn Bhd

Headquarters

Selangor, Malaysia

Industry

High tech

Products and Services

IT hardware and technology solutions that include systems and storage, networking and security, virtualization, unified communication, and managed services

Web Site

<http://alphamatic.com.my>

Objectives

- Reduce manual, paper-based processing of purchase orders and invoices
- Minimize POs and invoices getting lost and required customer follow-ups
- Decrease lengthy cycle time for invoice processing, resulting in payment delays

Why SAP® Ariba® solutions

Joined the Ariba® Network for PO and invoice collaboration with the customer

Resolution

- Reduced paper usage through online document exchange including delivery orders and job sheets for services
- Customer-managed catalog for products portfolio

Benefits

- Faster and predictable payments
- Improved traceability of documents and visibility into invoice processing status
- Reduced discrepancies and time required to resolve errors in POs
- Increased share of wallet

40%

Increase in business from one of its largest customers

50%

Faster payment for online invoices

60%

Reduction in time spent on follow-ups for payment

“With SAP Ariba solutions, it is very easy to track POs and invoices online. Time spent on follow-ups for payment has been reduced significantly. We have even seen business growth as our customer started using our product catalog for its bank branches.”

Chan Woei Liang, Sales Director (Enterprise Business Solutions), Alphamatic Systems Sdn Bhd

© 2016 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. Please see <http://www.sap.com/corporate-en/legal/copyright/index.epx#trademark> for additional trademark information and notices. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors.

National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP SE or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP SE or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.